# **Investor Meeting**

November 26, 2025



# **Executive Summary**

# Financial Results for First Half of FY2025 and Full-Year Earnings Projection

#### Solid progress of 54.5% against the FY2025 full-year earnings projection (consolidated net income ¥80.0 billion)

- Consolidated core business profit reached ¥66.6 billion (+¥7.9 billion year-on-year), driven by an increase in domestic net interest income (due to an improvement in yields on loans and deposits and an increase in income from market operations) and the recording of revenue from external system sales related to Minna Bank.
- Regarding gains (losses) on securities, while **gains on the sale of stocks** were recorded, **losses on the sale of bonds** were also recorded due to the **rebalancing of certain domestic bonds** in anticipation of future interest rate rises.

Although core businesses remain solid, the projection for consolidated net income remains unchanged, as the initial plan for credit cost is maintained to prepare for future risks.

## **Initiatives to Improve FFG's Corporate Value**

Aim to achieve ROE exceeding the initial plan by growing the commercial, investment, and market business divisions and capturing the benefits of interest rate increases

- [Initial plan (assumed policy interest rate: 0.5%)] FY2025: 8.3%, FY2027: 9%, Target level for the future: 10%

#### Enhancing dialogue with stakeholders for the sustainable growth of FFG

- Strengthening **information disclosure** and **dialogue** to foster a deeper understanding of **FFG's long-term strategy** among investors and other stakeholders

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Part I
FY2025 Financial Progress and
Earnings Projection



# Financial Results for First Half of FY2025: Consolidated Core Business Profit

Consolidated core business profit increased by ¥7.9 billion year-on-year to ¥66.6 billion, marking solid progress of 53.5%.

# Consolidated core business profit

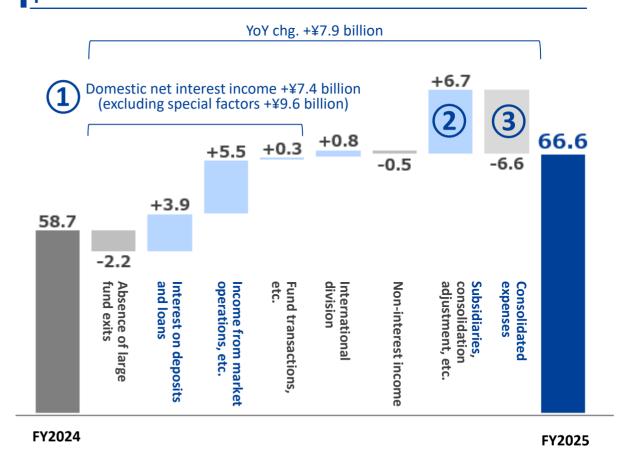
# ¥66.6 billion

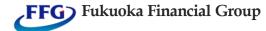
YoY chg. +¥7.9 billion

Progress **53.5%** 

- 1 Domestic net interest income increased due to increases in interest on deposits and loans and income from market operations, fully offsetting the absence of gains from large fund exits recorded in the previous year.
- 2 Subsidiary income increased due to the recording of revenue from external system sales related to Minna Bank.
- 3 Core business profit increased following aggressive growth investments for the future, including increases in base pay and DX initiatives.

# Increase/decrease factors in consolidated core business profit





# Financial Results for First Half of FY2025: Drivers of Growth in Domestic Net Interest Income (banks total)

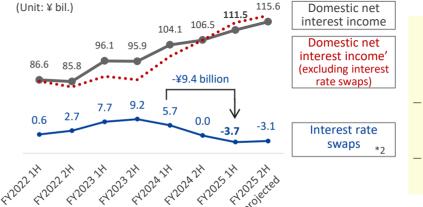
Domestic net interest income increased, driven by improved loan yields and higher dividends. We also secured

adequate investment capacity for future domestic bonds.

Domestic net interest income (¥ bil.)	2025/1H	YoY chg.
Total	111.5	+7.4
1 Interest on deposits and loans	78.7	+3.9
Interest on loans and discounts	98.4	+20.8
Volume variance	_	+2.4
Rate variance	_	+18.4
Interest on deposits	-19.7	-16.9
2 Interest on securities	23.1	+3.3
Interest on bonds, etc.	11.8	+3.4
Dividends, etc.	9.9	+3.2
Fund exits, etc.	1.3	-3.4
3 Fund transactions, etc.	9.7	+0.3
Loans to Government, etc.	10.5	+9.0
Current account deposits at the BOJ	19.4	+11.1
Short-term fund procurement, etc. *1	-20.2	-19.9

1 Interest on deposits and loans	Yield on loans increased as a result of capturing rising domestic interest rates  The rise in yield on deposits was contained as focus wa acquiring deposits without engaging in interest rate competition	s on
2 Interest on securities	Secured investment capacity by restraining investment domestic bonds (fixed-rate) in anticipation of future interate rises (duration shortened to 1.7 years)  Offset the absence of the previous year's gains from funexits with increased dividends from stocks and investments in market operations	erest d
3 Fund transactions, etc.	Remained flat as the increase in income from current account deposits at the BOJ and loans to Government w offset by higher market procurement costs and interest swap payments	

# Domestic net interest income



#### [ALM operations]

Managed under an ALM policy designed to help smooth out earnings volatility caused by interest rate fluctuations

 Prior to interest rate rises, supplemented net interest income by utilizing interest rate swaps (e.g., swapping borrowings from BOJ operations to floating rates)

 Since interest rate rises, restraining new interest rate swap positions as loan-deposit spreads are expected to improve



# Financial Results for First Half of FY2025: Consolidated Net Income

 Consolidated net income increased by ¥4.4 billion year-on-year to ¥43.6 billion driven by growth in core business profit, marking solid progress of 54.5%.

# Consolidated net income

# ¥43.6 billion

YoY chg. +¥4.4 billion

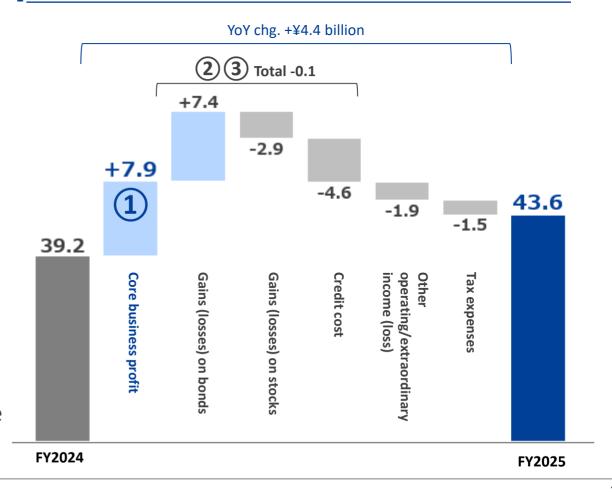
Progress 54.5%

[Reference] ROE 8.92%

YoY chg. +1.22%

- 1 Core business profit increased by ¥7.9 billion year-on-year.
- 2 Gains (losses) on securities improved due to the absence of the impact from the previous year's securities portfolio restructuring.
- 3 Credit cost increased year-on-year due to the absence of the previous year's recovery of large loans

## Increase/decrease factors in consolidated net income





# Financial Results for First Half of FY2025: Securities and Credit Cost

# **Securities (FFG consolidated)**

- Recorded gains on sales of strategic shareholdings, etc. (including stocks reclassified as pure investment)
- Rebalancing of certain domestic bonds in anticipation of future interest rate rises yen interest rates

	2025/1H	YoY chg.
Gains (losses) on securities	0.9	+4.5
Gains (losses) on bonds	-4.2	+7.4
o/w Yen interest rates	-2.9	+8.3
Gains (losses) on stocks	5.2	-2.9
o/w Strategic shareholdings, etc. *	3.4	+3.0

<sup>\*</sup> Includes stocks reclassified from strategic shareholdings to pure investment

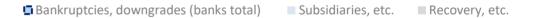
	Mar. 2025	Sep. 2025
Unrealized gains (losses) on securities (after hedges)	-19.3	64.8
Stocks	118.6	151.8
Bonds	-147.6	-144.1
o/w JGBs	-119.6	-112.6
Foreign bonds, investment trusts, etc.	9.6	57.2
o/w Foreign bonds	-4.8	-1.3

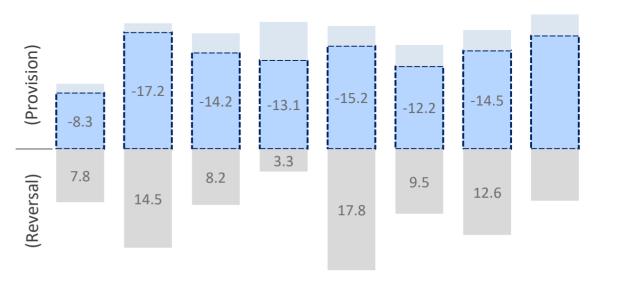
# **Credit cost (FFG consolidated)**

 While credit cost remains low due to recoveries, etc., new bankruptcies and downgrades were substantial at -¥14.5 billion, warranting close monitoring

#### [Credit cost]

							(Projected)
2022/1H	2022/2H	2023/1H	2023/2H	2024/1H	2024/2H	2025/1H	2025/2H
-1.8	-4.0	-8.8	-15.4	-0.3	-5.8	-4.9	-12.2







# **FY2025 Earnings Projection, Shareholder Returns**

 Projection for consolidated core business profit revised upward reflecting interim results. Initial plan for consolidated net income left unchanged at this stage to prepare for future risks.

# **Earnings projection**

FFG consolidated (¥ bil.)	A FY2025 initial projection	1H results	2H projection	B FY2025 revised projection	Change
Core gross business profit	296.9	151.5	151.1	302.6	+5.7
Banks total	269.7	135.0	139.6	274.6	+4.9
Domestic net interest income	223.5	111.5	115.6	227.1	+3.6
International net interest income	16.8	8.1	. 8.2	16.3	-0.5
Non-interest income	29.4	15.4	15.8	31.2	+1.8
Subsidiaries, consolidation adjustment, etc.	27.2	16.5	11.5	28.0	+0.8
Overhead expenses	-172.4	-84.9	-89.3	-174.2	-1.8
Core business profit	124.5	66.6	61.8	128.4	+3.9
Credit cost	- 16.9	-4.9	-12.2	-17.1	-0.2
Gains (losses) on securities	8.0	0.9	4.0	5.0	-3.0
Ordinary profit	117.0	62.8	54.2	117.0	_
Consolidated net income	80.0	43.6	36.4	80.0	3 -

#### Key points in revision of earnings projection

- 1 <u>Core business profit revised upward</u>, reflecting strong progress in the first half for domestic net interest income, etc.
- Credit cost left unchanged from initial plan, given the situation of new bankruptcies and downgrades in the first half.
- (3) Projection for consolidated net income left unchanged at this stage to assess trends for (1) and (2) in the second half and to prepare for future risks.

#### **Shareholder returns**

(no change from initial projection)

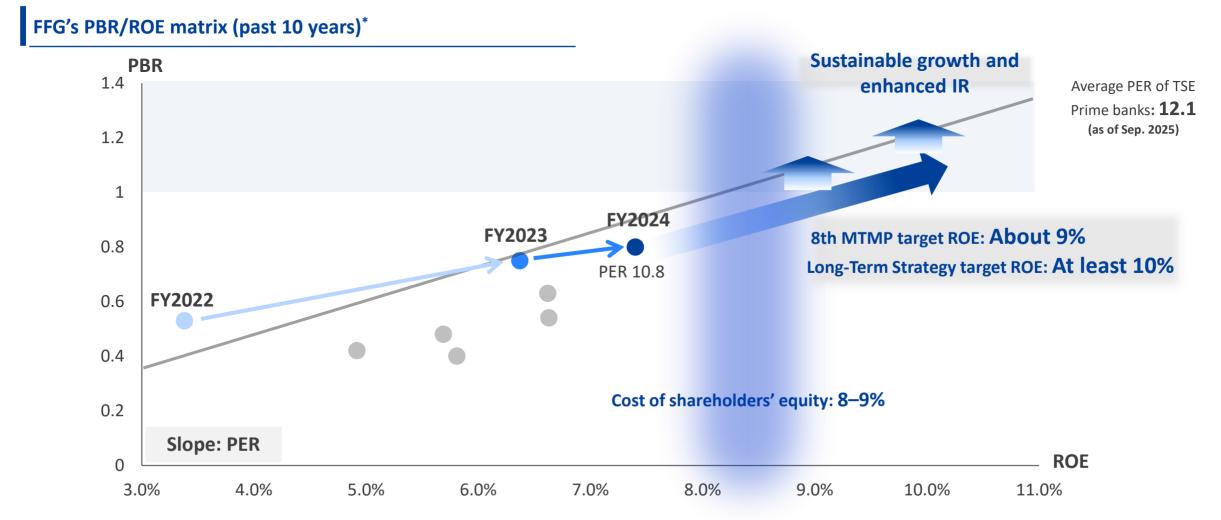
Interim dividend	¥85 (+¥20 YoY)
Annual forecast	¥170 (+¥35 YoY)
Dividend payout ratio	40%

# Part II <u>Initiatives to Improve Corporate Value</u>



# **Current Assessment for Improving Corporate Value**

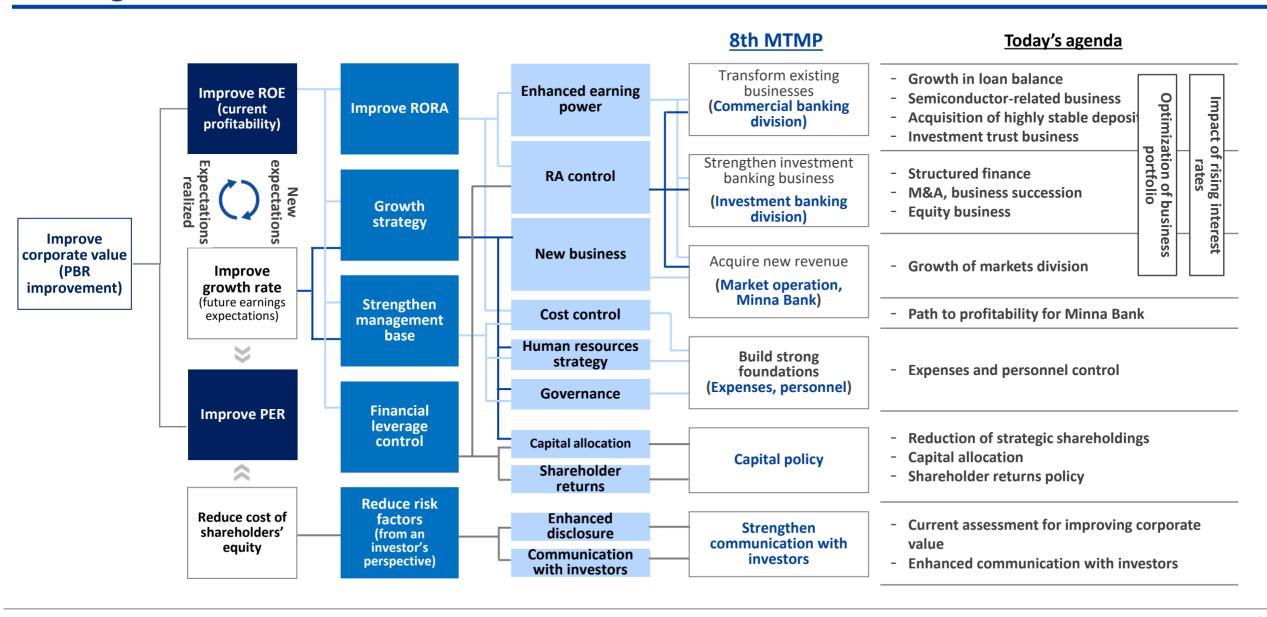
 Aim to achieve a PBR of over 1.0 at an early stage by improving ROE and PER through executing the Long-Term Strategy and 8th MTMP as well as enhancing IR activities.



<sup>\*</sup> Excluding FY2016 and FY2019 due to special factors included in net income. PBR and PER are calculated based on the stock price and net assets at the end of each fiscal year and net income for each fiscal year.



# **PBR Logic Tree**

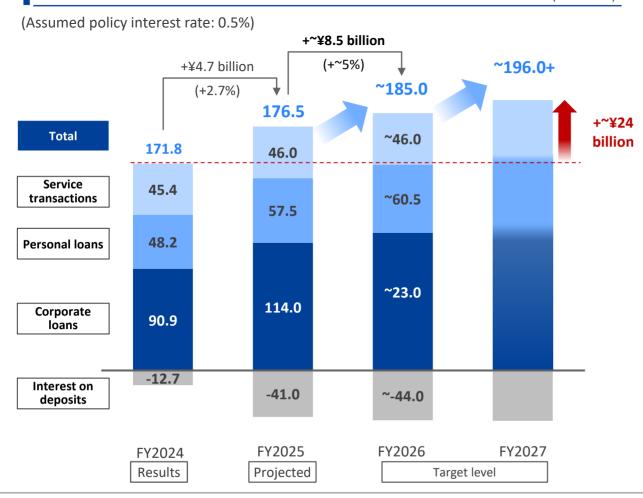




# **Growth of the Commercial Banking Division**

 Capture regional financing needs to build up the loan balance, while maintaining and increasing the number of main bank clients to acquire highly stable deposits.

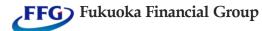
Core gross business profit of the commercial banking division



# [Drivers of growth]

Corporate loans	<ul> <li>Enhancement of touchpoints with mid-sized and core companies (sales led by relationship managers with strong solution-delivery capabilities)</li> <li>Promotion of semiconductor-related business</li> </ul>
	- Sophistication of digital marketing
Personal loans	<ul> <li>Dramatic improvement of sales productivity and competitiveness through the digitization of operational flows</li> </ul>
	- Increase in the <b>number of main bank clients</b>
Interest on deposits	<ul> <li>Acquisition of highly stable deposits without engaging in interest rate competition, driven by improved banking app convenience and the new mass retail strategy</li> </ul>
Service	<ul> <li>Build-up of investment trusts by promoting long-term diversified investment through the Investment Trusts</li> <li>Palette and installment investment trusts</li> </ul>
transactions	<ul> <li>Shift to a recurring revenue model (where trust fees &gt; sales commissions)</li> </ul>

Sep. 2024



# Commercial Banking: Growth in Loan Balance

The balance of loans showed solid growth by capturing financing needs. Yields on new fixed-rate loans are also steadily increasing.

#### Factors contributing to year-on-year change in loan balance at end of period (Unit: ¥ bil.)

Corporate Excluding loans to Government and +313.0 (+3.4%) loans to FFG **Excluding investment** Figures in parentheses are annual rates banking +411.8 **Commercial banking** +218.0 (+2.4%) (+2.6%)(retail, corporate) -19.9 -5.5 +342.0 +135.9(-1.3.%)(-0.9.%)16,080.8 (+2.5%)(+6.4%)+177.0(+2.5%)+124.0 (+3.0%) Large-sized enterprises **SMEs Public** Internationa Retail 15,669.1 Sep. 2025

#### Breakdown of changes by major industry

	YoY chg. (¥ bil.)	YoY chg. (%)
Real estate	+168.2	+5.1%
Manufacturing	+28.7	+3.5%
Transport and postal activities	+26.6	+3.0%
Construction	+14.7	+3.3%

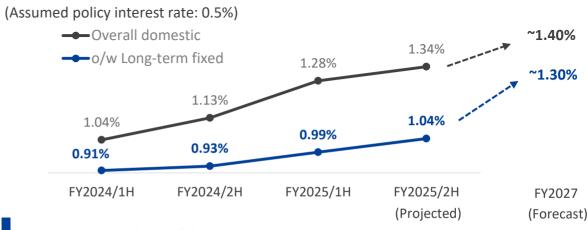
[Reference] Projected private sector capital investment

FY2025 YoY chg.

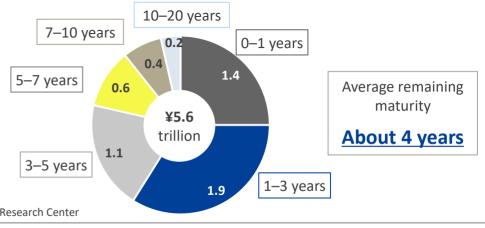
Kyushu, Okinawa 2.2%

National average 1.2%

#### Interest rates on domestic loans



# Maturity profile of fixed-rate loans (Sep. 2025)



Source: FY2025 Economic Outlook for Kyushu (Revised), Kyushu Economic Research Center



# Commercial Banking: Semiconductor-related Business

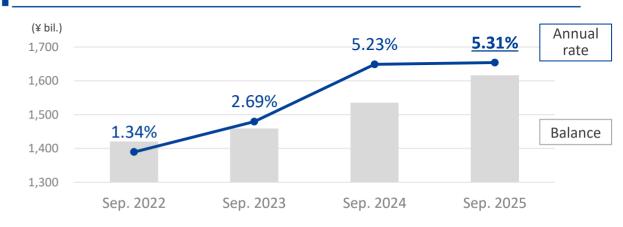
Entire Group is actively engaged in Kyushu's economic growth catalyzed by TSMC's expansion into Kyushu. Loans in Kumamoto Prefecture are growing at a rate of more than 5%.

## **Initiatives for realizing Silicon Island Kyushu**

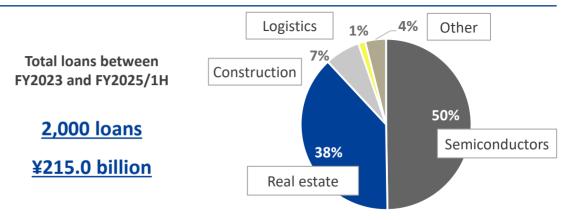
Promotion structure (Semiconductor Business Team: Total 34 members)

#### Operation of Q-BASS (alliance of **Semiconductor** regional banks in Kyushu) **Strategy Office** Collaboration with MUFG **Business Headquarters** Bank of Support for supply chain clients **Fukuoka** Collaboration with CTBC. Taiwan's largest commercial bank Kumamoto Bank **Approaching Taiwanese companies** Solution Utilization of technical workers Juhachi-Shinwa from Indonesia Bank Partnership agreement with World Intec Co., Ltd. Collaboration with Fukuoka, **Affiliated** Kumamoto, and Nagasaki companies **Prefectural Governments**

#### **Loans in Kumamoto Prefecture**



# **Execution of loans related to entry of TSMC**



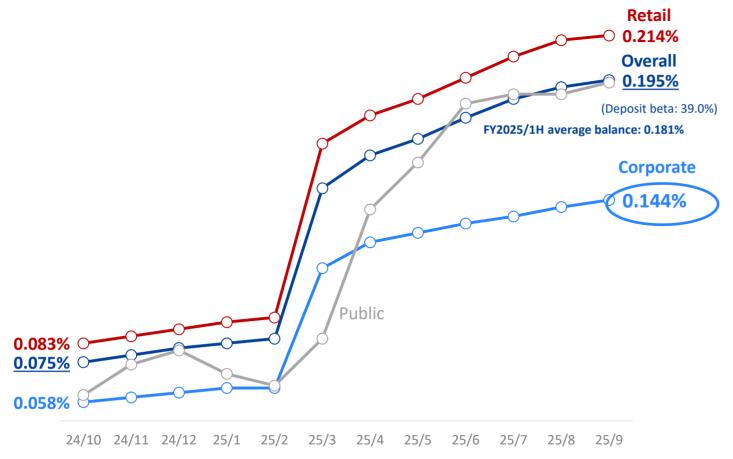


Yield on average

# Commercial Banking: Deposit Strategy (Corporate)

 Maintained a deposit beta (pass-through rate) of under 40% relative to the policy interest rate, supported by inflows of settlement deposits from corporate main bank clients.

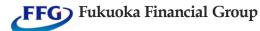
Yield on deposits by segment (monthly average balance)



#### [Number of main bank clients]

FFG	43,063	corporate deposits, Sep.
Bank of Fukuoka	23,214	2025 (0.141%)
Juhachi-Shinwa Bank	13,094	(0.143%)
Kumamoto Bank	5,034	(0.169%)
Fukuoka Chuo Bank	1,721	(0.176%)
Kyushu FG	24,368	
Nishi-Nippon FHD	22,096	

Source: 2025 Nationwide Main Bank Survey of 1,605,166 Companies, TOKYO SHOKO RESEARCH, LTD

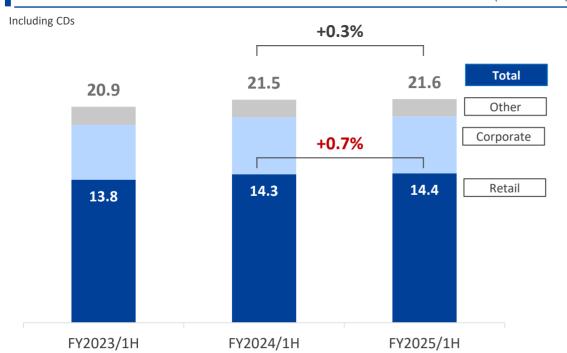


# Commercial Banking: Deposit Strategy (Retail)

 Maintained an upward trend in individual deposits. Launching a new mass retail strategy from January 2026 to expand individual deposits (to retain customers).

#### Average balance of domestic deposits, etc.

(Unit: ¥ trillion)

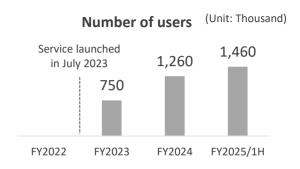


Main bank clients and payroll account clients as a percentage of the balance of individual deposits

Approx. 50%

# **Banking app for individual customers**





Mass retail strategy: Rollout of "vary" (from January 2026)

# Features

- New service combining three elements: Loyalty Program, Credit Card, and App
- Up to 20% point rewards when using the credit card at eligible regional stores

(High rates of reward at local chains ⇒ FFG's advantage)



- Building touchpoints and expanding the customer base (especially among the younger generation)
- Improving transaction "stickiness" by promoting the daily use of bank accounts

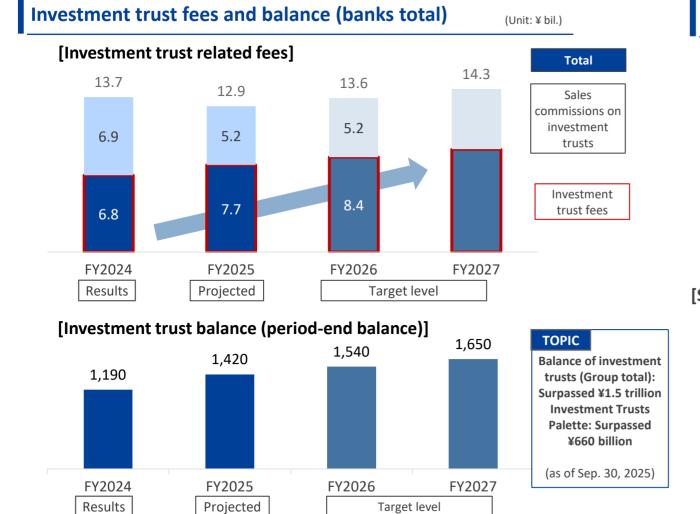
<sup>\*</sup> App store rating as of Nov. 18

<sup>\*</sup> Determined independently by FFG based on usage as an account for daily financial transactions and the usage status of various services



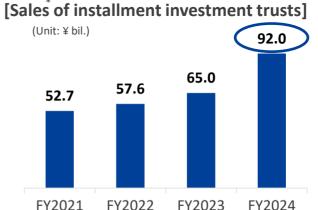
# Commercial Banking: Expansion of Investment Trust Business

• Recurring revenue expanded as investment trust balances grew following the success of the "Investment Trusts Palette" and "Installment Investment Trusts" strategies amidst the shift from savings to investment.



#### **Investment Trusts Palette**





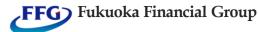
[Ratio to investment trust sales/cancellations during the period]

	FY2024/ 1H	FY2025/ 1H
Sales	37%	40%
Cancellations	20%	22%

Cancellation ratio is low due to long-term stable asset management support

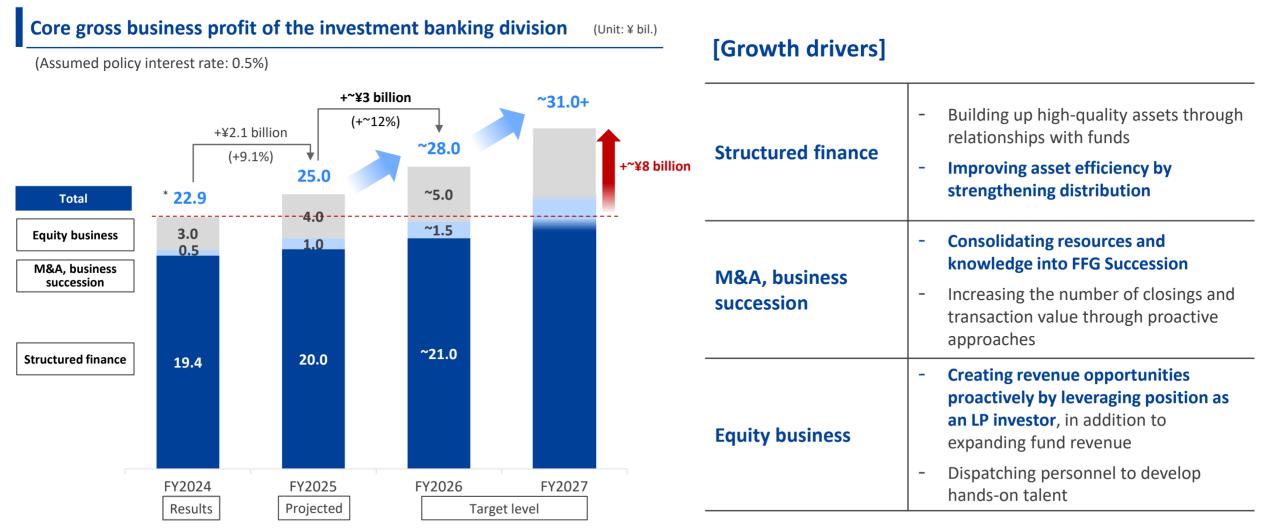
18

\* Account transfer amount



# **Growth of the Investment Banking Division**

• The investment banking division is a strength of FFG pioneered ahead of peers. Aim to expand earnings by leveraging FFG's accumulated expertise and networks.

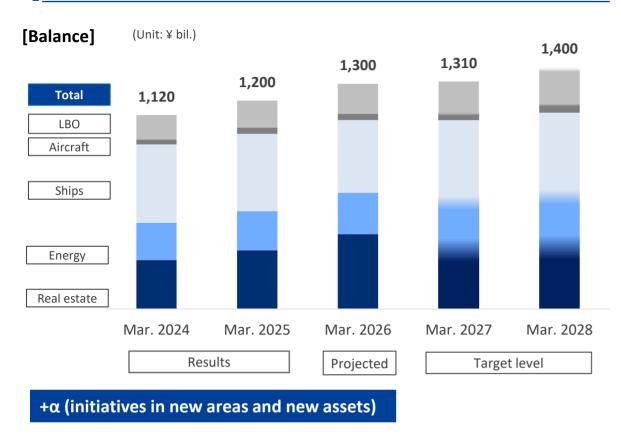




# **Investment Banking: Structured Finance**

 Enhancing distribution capabilities and focusing on large-scale transactions, while expanding initiatives in new areas such as GX-related fields.

#### **Structured finance**



 Expanding initiatives in GX-related new assets (such as data centers and storage batteries) and overseas assets

#### [Establishment of distribution structure]

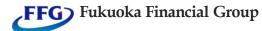
■ Established a structure capable of distributing on a scale of ¥50 billion, centered on major regional banks



**Focusing on large-scale transactions** by exercising appropriate risk control through leveraging distribution functions

#### [Hierarchical structure of the structured finance sector]

		Role	Final take (¥ bil.)	Profitability	
Tier 1		Arranger (large-scale)	10s-100s	High	
	Tier 2	Arranger (small/mid-scale)  ⇒ FFG	10–30		
	Tier 3	Participant lender, rarely arranger	2–5		
	Tier 4	Participant lender	0.5–1	Low	



# Investment Banking: M&A, Equity

#### M&A, business succession

- Consolidating resources, information, and functions into FFG Succession
- Aiming to increase the number of closings and the size of deals by increasing proactive proposals and identifying transfer needs



Number of	FY2024	FY2025	FY2026	FY2027
closings	36	36	44	52

Projected

Target level

#### [PMI]

■ Differentiate from competitors by providing total support including post-merger integration (PMI). Leverage synergies between investment banking and commercial banking.

Local company

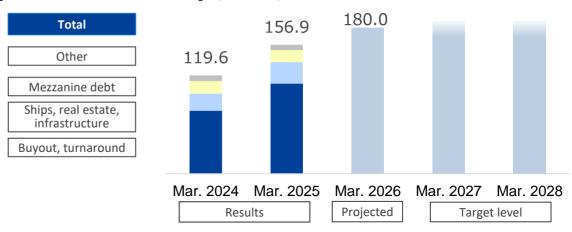


- 1 Leveraging the customer base and relationships of each subsidiary bank
- 2 Providing hands-on support to enhance corporate value for clients through lending, investment, sales channel expansion, and personnel placement

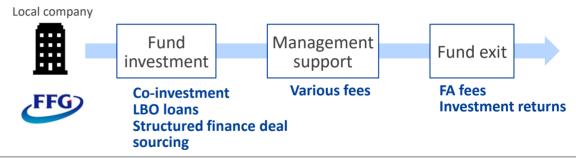
## **Equity business**

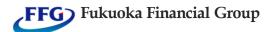
- Focusing on creating opportunities for co-investment, structured finance deal sourcing, and M&A fees by strengthening collaboration with investee funds
- Applying expertise gained in the equity business to local transactions

#### [Fund investment balance] (Unit: ¥ bil.)



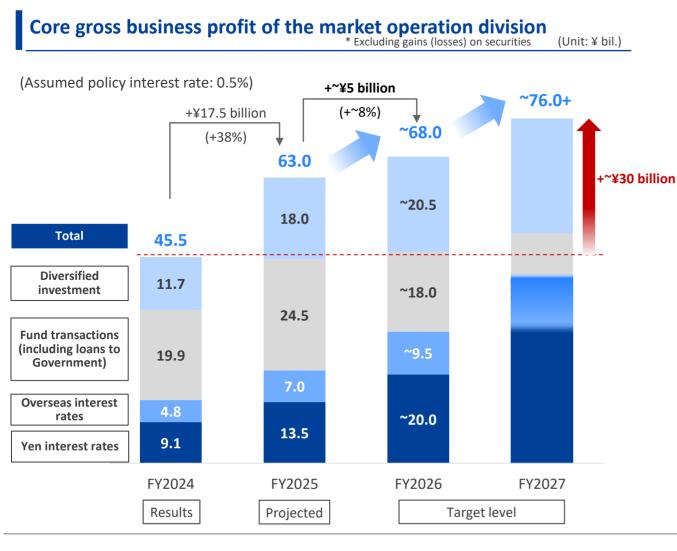
#### [Strengthening fund collaboration]





# **Growth of the Market Operation Division**

 By capturing the benefits of domestic and global growth through market operations, FFG aims to maximize earnings as a growth driver under the 8th MTMP.



# **Current investment policy**

Yen interest rates	<ul> <li>Proceed with portfolio restructuring by carefully gauging interest rate trends, while maintaining a cautious stance on fixed-rate bond investments</li> </ul>			
Overseas interest rates	<ul> <li>Continue investing in fixed-rate bonds, anticipating improved profitability driven by future rate cuts</li> </ul>			
Diversified investment	<ul> <li>Expand the portfolio by investing in private assets (PE/PD*) and overseas assets (CLOs), etc.</li> </ul>			
Fund transactions	<ul> <li>Focus on loans to Government in anticipation of future interest rate rises</li> </ul>			

<sup>\*</sup> Not included in the graph on the left as these are recorded under non-recurring gains (losses).

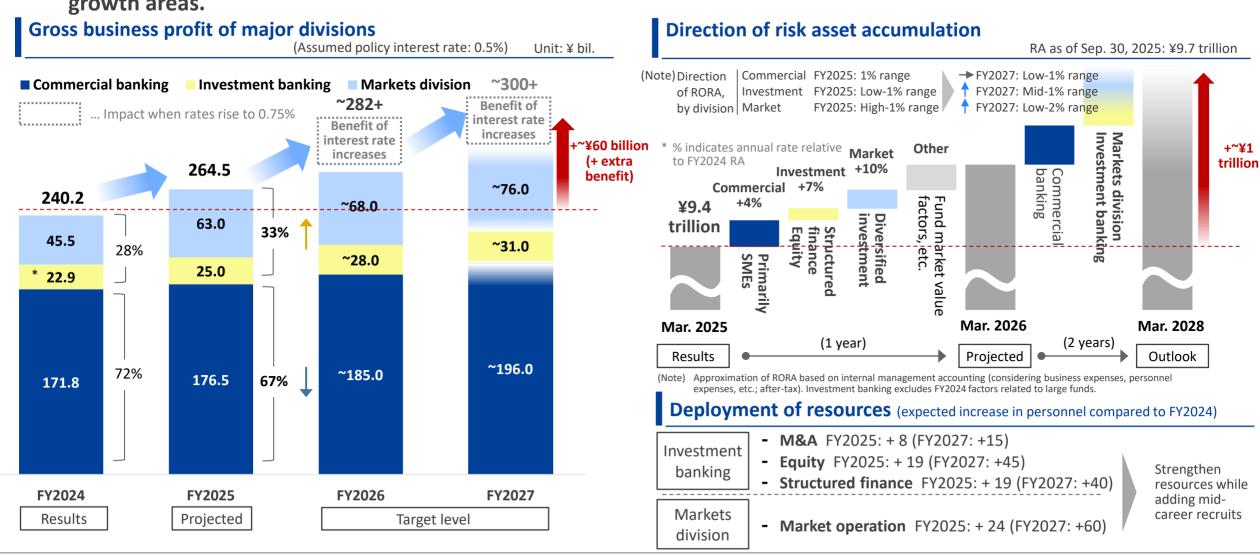
# Investment status of domestic bonds (10 BPV, duration)



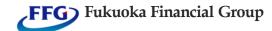


# **Optimization of Business Portfolio**

 Under the 8th MTMP, FFG aims to raise the top line and improve ROE by deploying risk assets and resources into growth areas.



\* Excluding ¥6.2 billion in large fund exits



# **Path to Profitability for Minna Bank**

For details on the business strategy for Minna Bank, refer to the IR Day (Sep. 2025) presentation materials available on the FFG website.

• Several service launches with BaaS partners are scheduled in FY2025/2H onwards, driving dramatic growth toward achieving profitability in FY2027.

# **BaaS partners**

Cumulative number of service release partners 18

#### Service releases in 2025/2H

Oct. 2025	viviON (Geo Holdings Group)		
Oct. 2025	and ST Co., Ltd. (formerly Adastria Co., Ltd.)		

Number of partners that have signed MOU but not yet released service **9** 

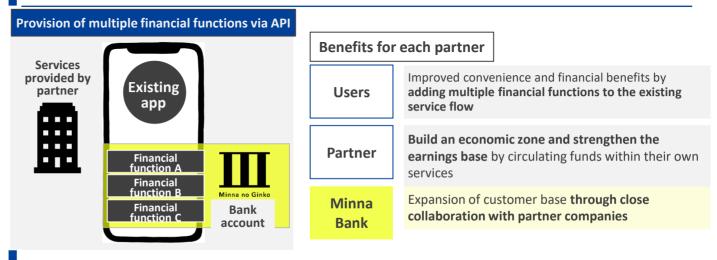
ZIPAIR Tokyo Inc., DMM.com LLC, World Staffing Co., Ltd.,

BOOKOFF CORPORATION LIMITED, Merpay, Inc., etc.

#### BaaS alliance with Merpay, Inc. (details of announcement)

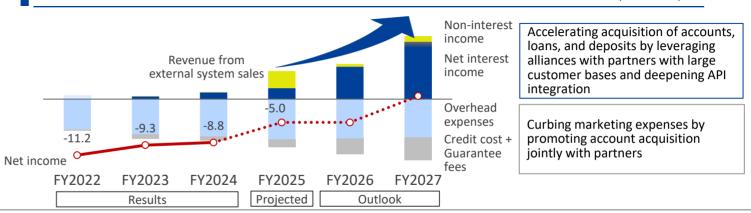
- Integration of multiple financial functions into the Mercari App
- · Opening of partner branches
- Merpay acquired registration as an electronic payment service provider
- Service launch scheduled for this fiscal year

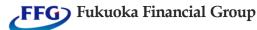
# **Example of BaaS alliance**



# Change in income structure and path to profitability

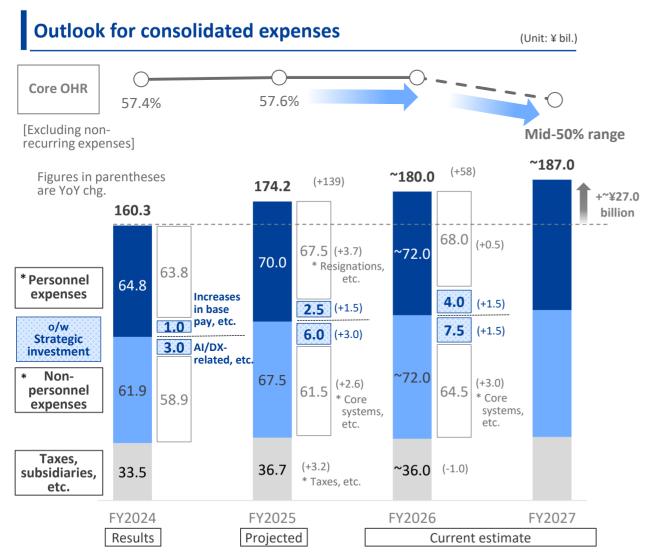
(Unit: ¥ bil.)





# **Expense Control**

Actively investing in growth areas for the future while controlling expenses to lower OHR and improve ROE.



#### Policy on cost discipline

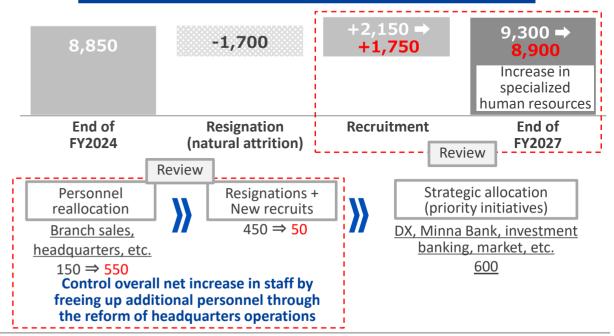
System costs DX costs

- Rationalization of existing operations and subsystems through necessity assessment
- Optimization of digital tool investment (necessity, pace, scope, and cost)

Personnel expenses

 Freeing up personnel through reform of headquarters operations

#### Personnel assumptions in the 8th MTMP (partially revised)



<sup>\*</sup> Personnel expenses and non-personnel expenses are the sum of the four banks (Fukuoka, Kumamoto, Juhachi-Shinwa, and Fukuoka Chuo) + FFG non-consolidated

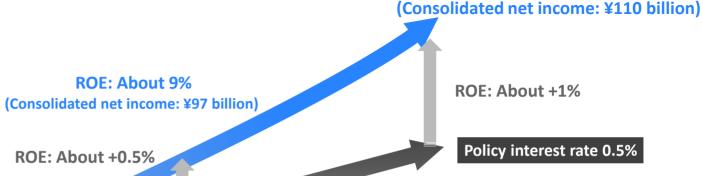


# **Target ROE Level and Impact of Rising Interest Rates**

• In addition to growth in each business division, target ROE is projected to shift upward by approximately 1% if the policy interest rate rises to 0.75% (from Jan 2026).

Policy interest rate 0.75% (from Jan. 2026)

**ROE: About 10%** 



**ROE: About 9%** 

(Consolidated net income: ¥100 billion)

ROE: About 8.5% (Consolidated net income: ¥90 billion)

**ROE: About 8%** 

(Consolidated net income: ¥80 billion)

Assumptions in the 8th Medium-Term Management Plan

(Consolidated net income: ¥72.1 billion)

**ROE: 7.4%** 

FY2024 results FY2025 projected

FY2026 outlook

FY2027 target

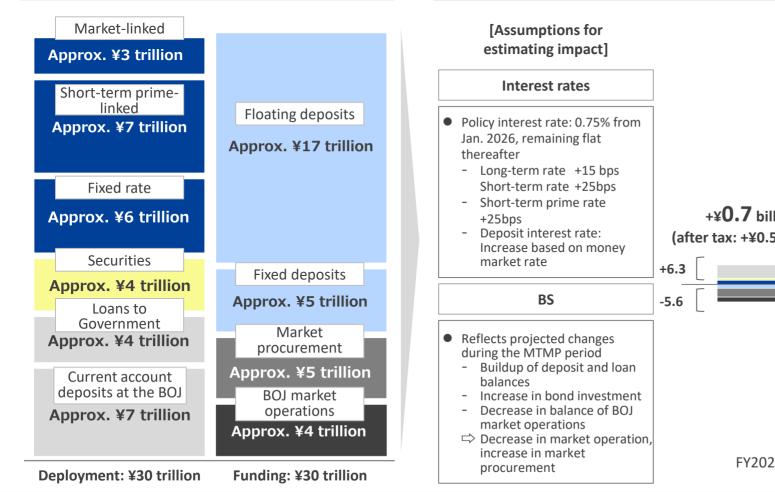


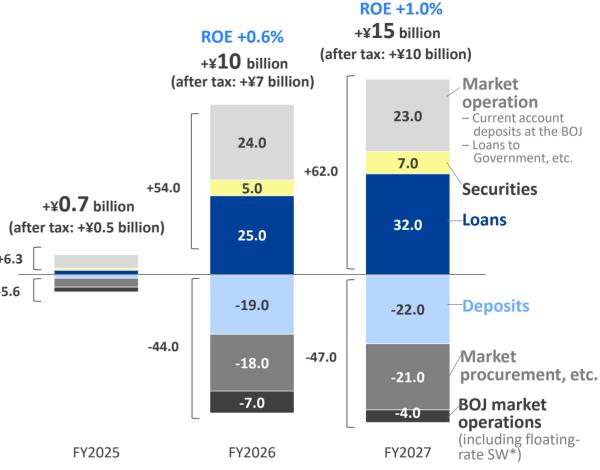
# [Reference] Simulation of Rising Yen Interest Rates

Net interest income is expected to increase by ¥10 billion in FY2026 and by ¥15 billion in FY2027 compared to the MTMP, assuming a policy interest rate of 0.75% (from January 2026).

Yen balance sheet (as of Sep. 30, 2025)

Impact on net interest income when policy interest rate is raised to 0.75% in Jan. 2026

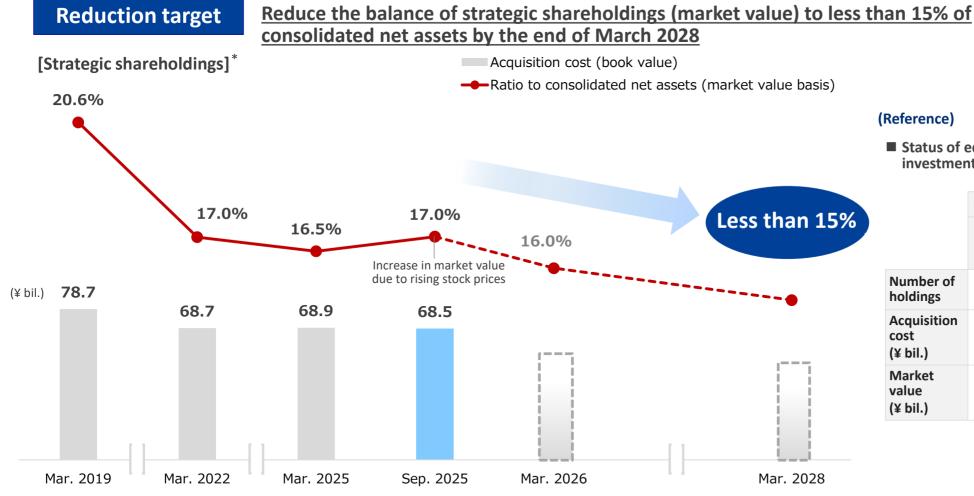




Financial Highlights (previously disclosed)

# **Reduction of Strategic Shareholdings**

The ratio of strategic shareholdings increased at the end of September 2025 due to higher stock prices. The pace of reduction will be accelerated from the second half onwards.

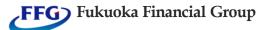


#### (Reference)

■ Status of equity holdings reclassified from policy investments to pure investments

	Mar. 2024	Mar. 2025	Sep.	2025
	Results	Results	Results	Change from Mar. 2025
Number of holdings	6	6	4	-2
Acquisition cost (¥ bil.)	6.3	6.2	5.0	-1.2
Market value (¥ bil.)	17.9	17.3	17.1	-0.2

<sup>\*</sup> Scope: Bank of Fukuoka (based on Securities Report disclosures).



# **Capital Policy**

Managing capital by balancing risk-taking/growth investment with shareholder returns, premised on financial soundness -> Responding flexibly while monitoring the pace of capital buildup.

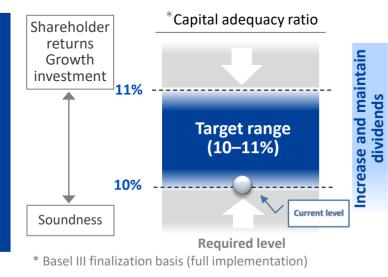
#### **Basic capital policy**

#### Basic policy

Shareholder returns

- While maintaining soundness, we aim to manage capital in a way that balances shareholder returns with **investment in growth** for the development of the local economy and the enhancement of FFG's corporate value.
- We will strive to steadily and sustainably increase and maintain dividends per share through profit growth
  - Dividend payout ratio: About 40%
  - **Share buybacks**: We will consider executing share buybacks while taking into account business performance and capital conditions. growth investment opportunities, and stock price and other market environment factors.

# Capital management perspective



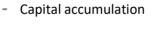
#### Perspective

- Additional growth investment
- Additional shareholder returns

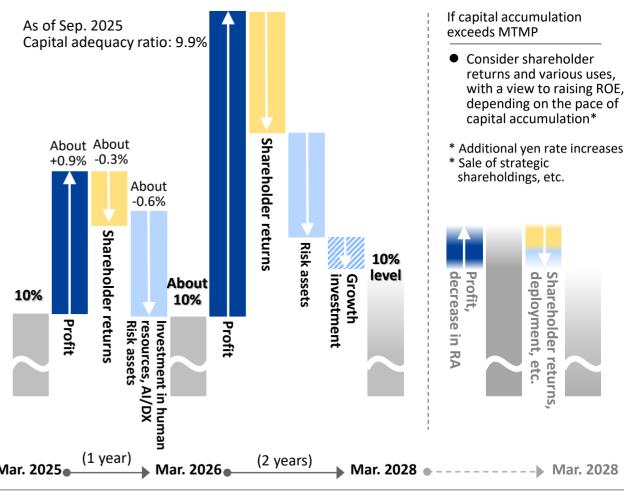
(Considered based on various circumstances)

- Growth investment
- Share buybacks
- Capital accumulation

(Toward target range)



# **Capital allocation in the 8th MTMP** (including current projections)





# **Strengthening Dialogue with Shareholders and Investors**

 Strengthen the IR framework to improve the quality and quantity of communication with shareholders and investors, and reflect that dialogue in management.

# **Enhancement of information disclosure and communication opportunities**

- Briefings of financial highlights for 1Q and 3Q (from FY2025/1Q)
- Enhancement of IR Day and Small Meetings (FY2025/1H: 2 sessions)
- Overseas IR (physical roadshows) (from FY2024)
- Briefings for individual investors (scheduled from FY2025/4Q)

#### **Enhanced disclosure**

- Disclosure of scripts (from FY2025/1Q) and Q&A (from FY2024/2Q) from briefings
  - \* In Japanese and English
- Disclosure of presentations, scripts, and Q&A from IR Day and Small Meetings (from FY2025/1Q)
  - \* In Japanese and English

# **Examples of actions taken based on investor feedback**

#### Main feedback

A plan for reducing strategic shareholdings should be formulated.

The Integrated Report should be published a little earlier.

We want more detailed explanations about Minna Bank.

Focusing attention only on Minna Bank is a waste; the Kyushu economy and the strengths of FFG should be more actively promoted.

#### **Actions taken**

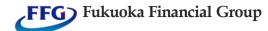
Formulated a reduction plan within the 8th MTMP

Brought publication forward by 4 months in FY2025 (to July)

Along with the business strategy for Minna Bank, provided information about both the Kyushu economy and the strengths of FFG at IR Day

# **Appendix**

(Reference)



# FY2025: Overview of Interim Financial Results and Full-Year Earnings Projection

FFG consolidated profit & loss	FY2025/1H financial results		FY2025 full-year earnings projection	
(Unit: ¥ bil.)	Results	YoY chg.	Revised projection	Progress
Core gross business profit	151.5	+14.4	302.6	50.1%
Banks total	135.0	+7.7	274.6	49.2%
Net interest income (domestic)	111.5	+7.4	227.1	49.1%
Interest on deposits and loans	78.7	+3.9	161.0	48.9%
Interest on loans and discounts	98.4	+20.8	201.7	48.8%
Interest on deposits	-19.7	-16.9	- 40.7	48.4%
Interest on securities, etc.	32.8	+3.3	66.1	49.7%
Net interest income (international)	8.1	+0.8	16.3	49.6%
Non-interest income	<b>2</b> 15.4	-0.5	31.2	49.4%
Subsidiaries, consolidation adjustment	<b>3</b> 16.5	+6.7	28.0	58.7%
Overhead expenses	-84.9	-6.6	<b>A</b> - 174.2	48.7%
Core business profit	<b>4</b> 66.6	+7.9	128.4	51.8%
Gains (losses) on securities	0.9	+4.5	5.0	18.7%
Gains (losses) on bonds	-4.2	+7.4	- 2.7	157.0%
Gains (losses) on stocks	5.2	-2.9	7.7	66.9%
Credit cost	<b>5</b> -4.9	-4.6	B - 17.1	28.5%
Banks total	-1.8	-4.4	- 11.0	16.5%
Subsidiaries, etc.	-3.0	-0.2	- 6.1	50.3%
Net income	43.6	+4.4	<b>C</b> 80.0	54.5%

#### **Interim financial highlights**

- Consolidated core business profit increased by ¥7.9 billion year-on-year, in part due to an increase in net interest income
- Consolidated net income increased by ¥4.4 billion year-on-year, marking steady progress at 54.5% against the projection

#### [Main year-on-year factors]

- 1 Increased by ¥7.4 billion year-on-year due to increases in **interest on deposits and loans** and **interest on securities**
- 2 Increased by ¥6.7 billion year-on-year due to recording revenue from external system sales related to Minna Bank
- (3) Increased by ¥6.6 billion year-on-year due to implementation of growth investments such as increases in base pay and DX
- Increased by ¥4.5 billion year-on-year due to the absence of the previous year's losses associated with restructuring the portfolio

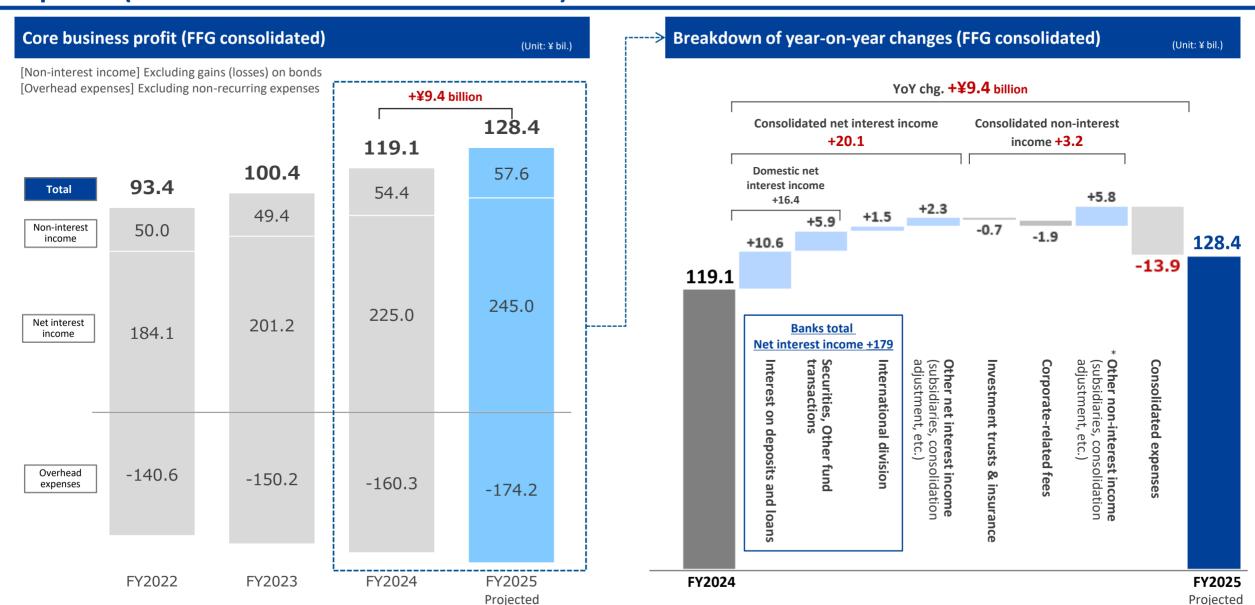
  Rebalanced the yen bond portfolio, utilizing gains on the sale of strategic shareholdings
- (5) Increased by ¥4.6 billion year-on-year due to the absence of the previous year's recovery of large loans, but remained lower than projected

#### **Full-year earnings projection**

- A) Revised core business profit upward, taking into account factors such as domestic net interest income which was solid in the first half
- Maintained the initial plan (banks total) for credit cost, taking into account the status of bankruptcies and downgrades in the first half
- C) Left the projection for consolidated net income unchanged at this stage to assess trends in core business profit and credit cost in the second half

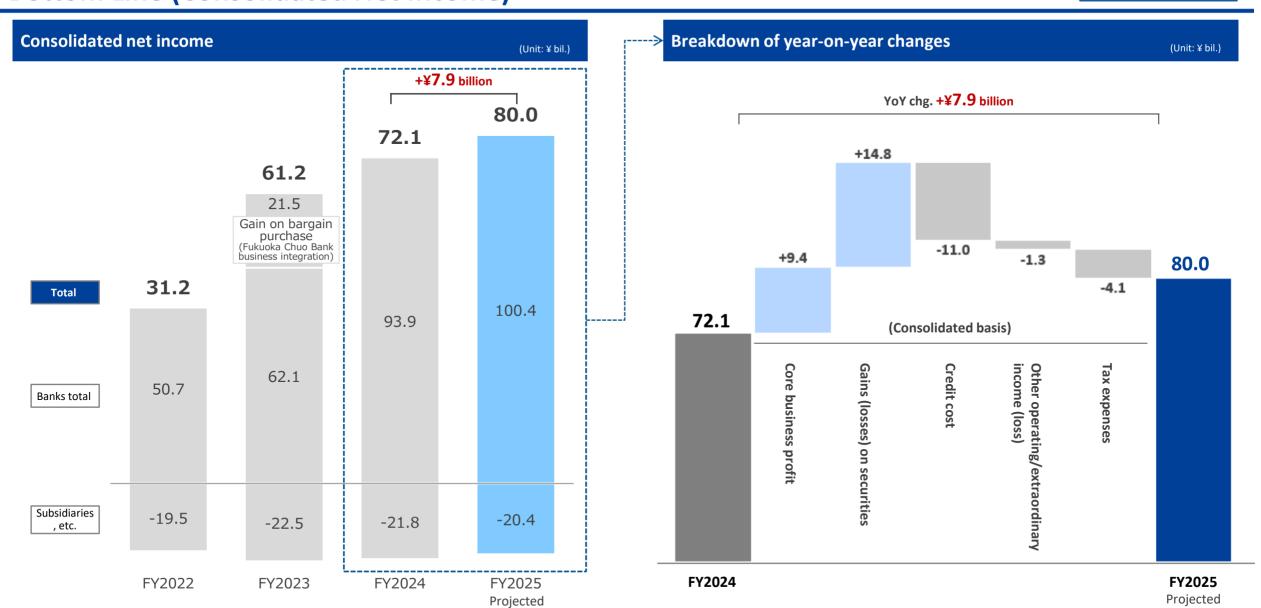


# **Top Line (Consolidated Core Business Profit)**



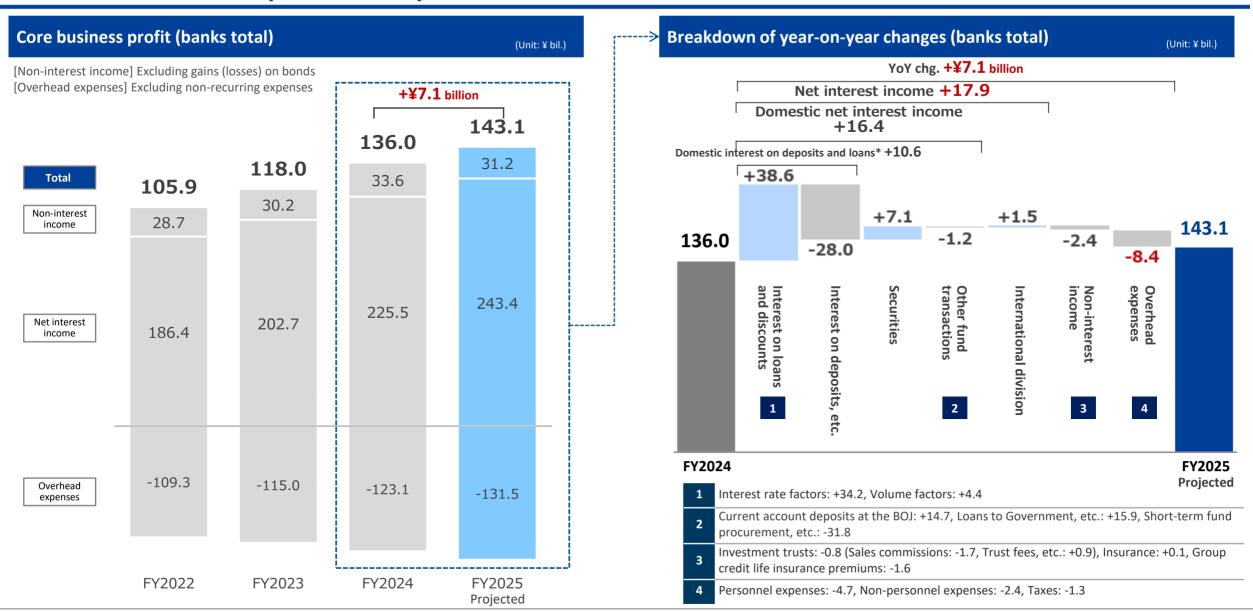


# **Bottom Line (Consolidated Net Income)**



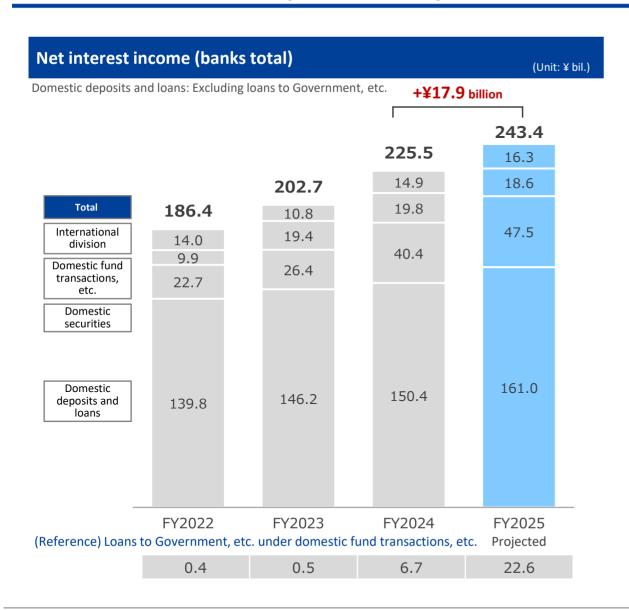


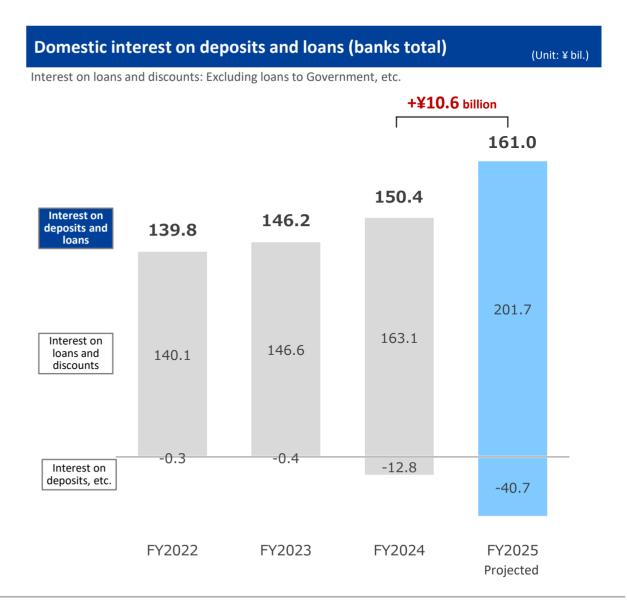
# **Core Business Profit (banks total)**





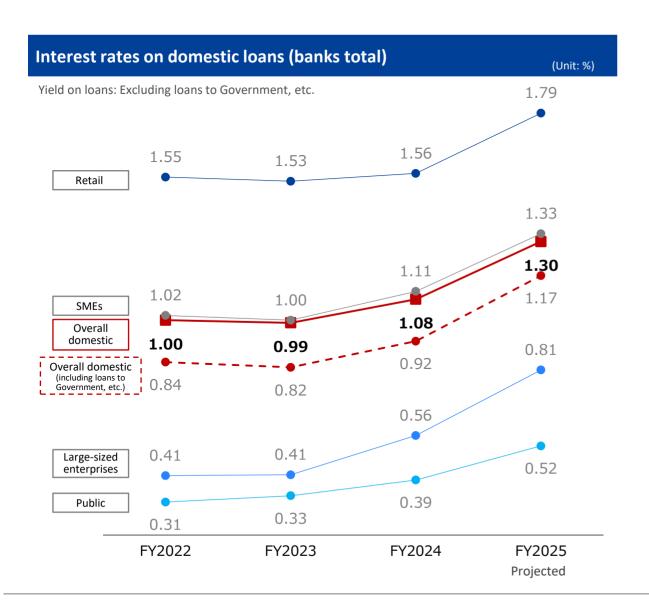
# **Net Interest Income (banks total)**

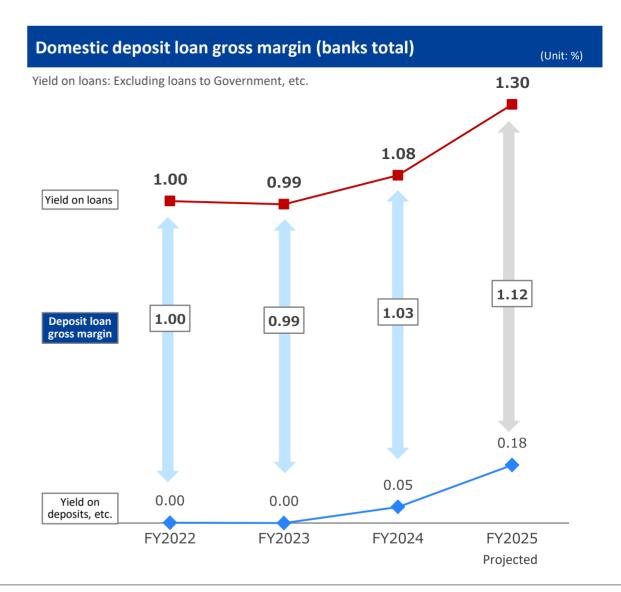




### **Interest Rates on Domestic Loans**



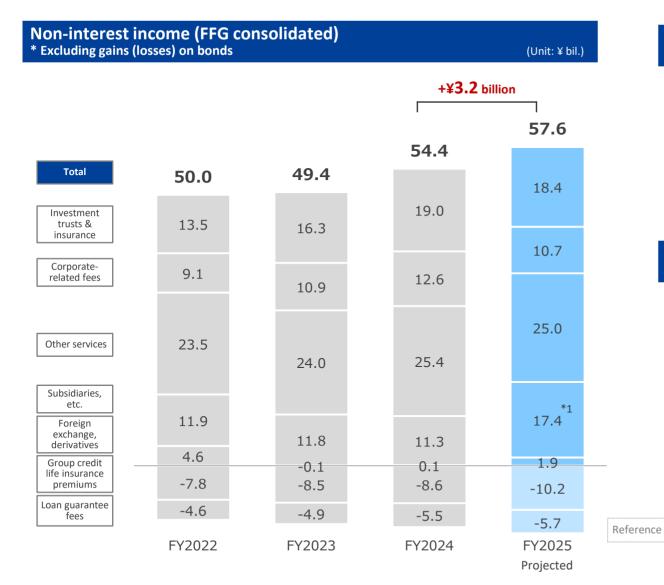






# **Consolidated Non-interest Income (excluding gains (losses) on bonds)**

Profit & Loss



# Breakdown of investment trusts & insurance fees (banks total)

nit:	V	hi	I١	

	FY2022	FY2023	FY2024	FY2025 projected
Total	13.5	16.3	19.0	18.4
Sales commissions on investment trusts	4.0	5.7	6.9	5.2
Investment trust fees	4.0	5.1	6.8	7.7
Insurance fees	5.4	5.4	5.4	5.5

#### Breakdown of corporate-related fees (banks total)

(Unit: ¥ bil.)

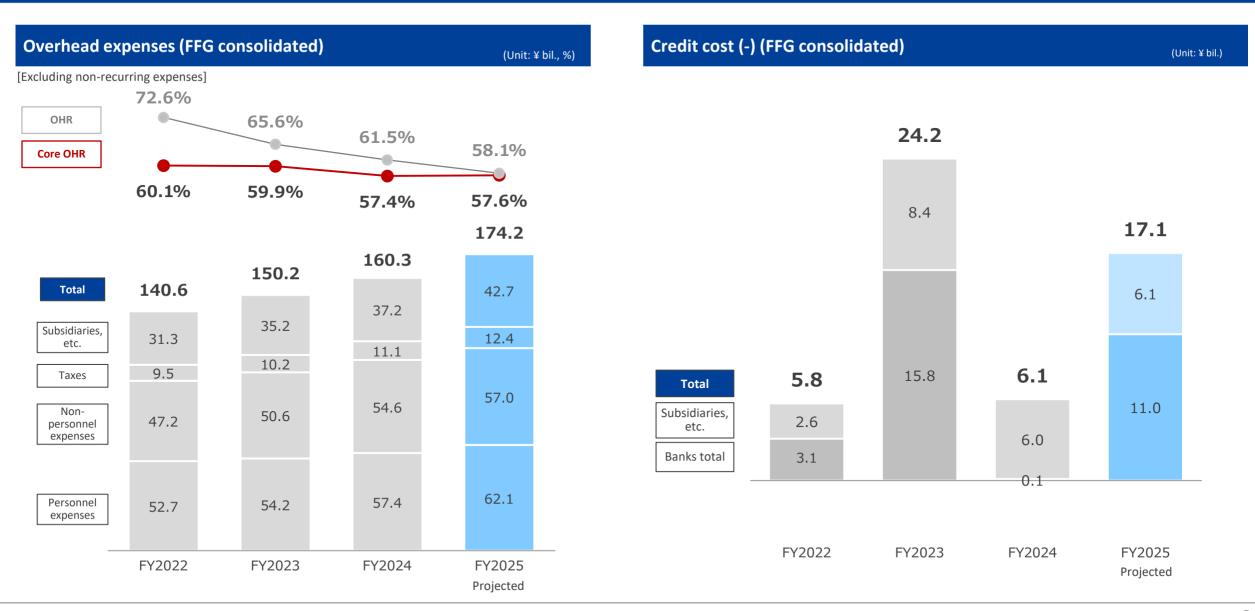
	FY2022	FY2023	FY2024	FY2025 projected
Total	9.1	10.9	12.6	10.7
Syndicated loans, structured finance	5.1	6.3	6.9	5.6
Consulting, business matching	0.4	0.5	1.0	0.7
M&A	0.4	0.6	1.0	0.0
Other (Corporate settlement fees, etc.)	3.2	3.5	3.8	4.4
FFG Succession Co., Ltd. (M&A advisory services)	0.3	0.3	0.5	1.0

<sup>\*1</sup> Including revenue from external system sales related to Minna Bank



# **Consolidated Expenses, Consolidated Credit Cost**

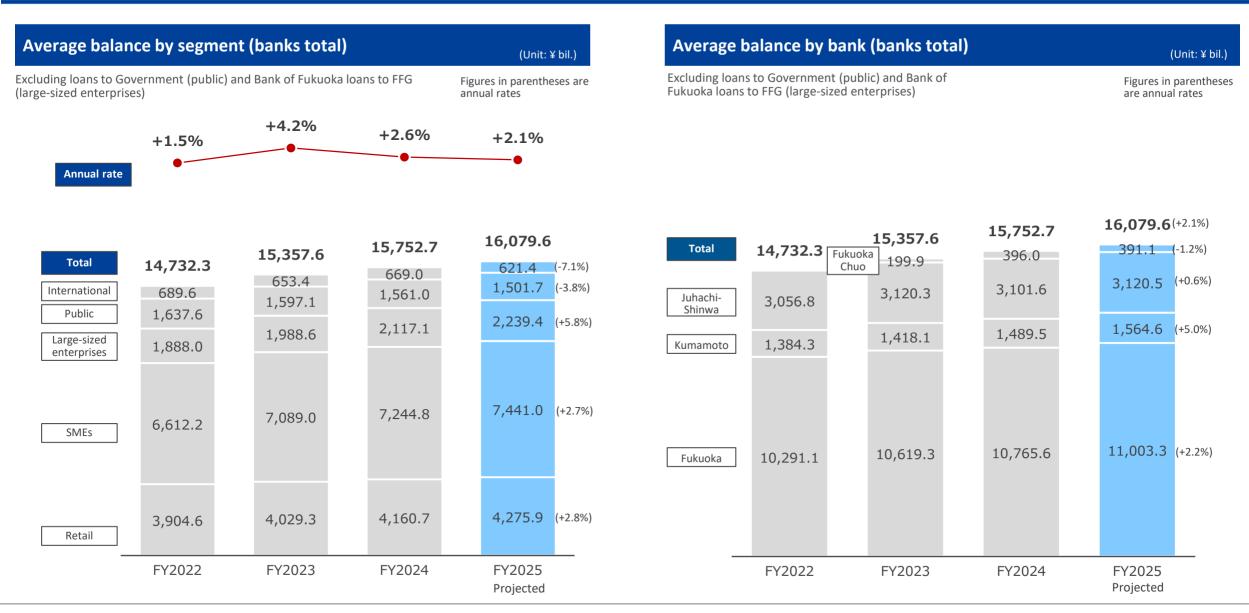
Profit & Loss

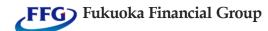




Assets and Liabilities, etc.

#### Loans





# Deposits, etc. (including CDs)

Assets and Liabilities, etc.

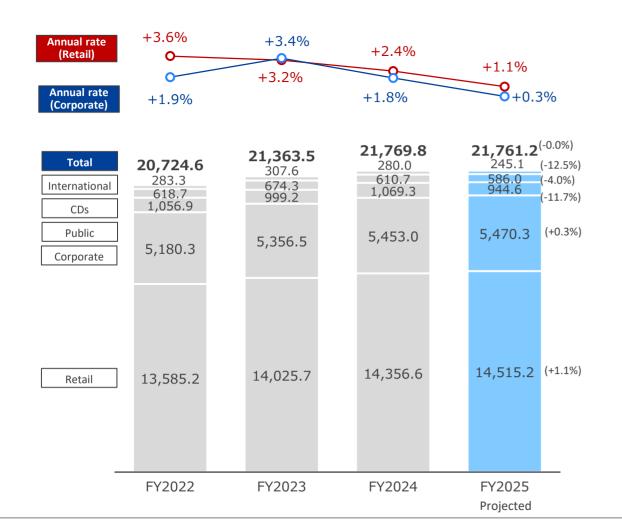


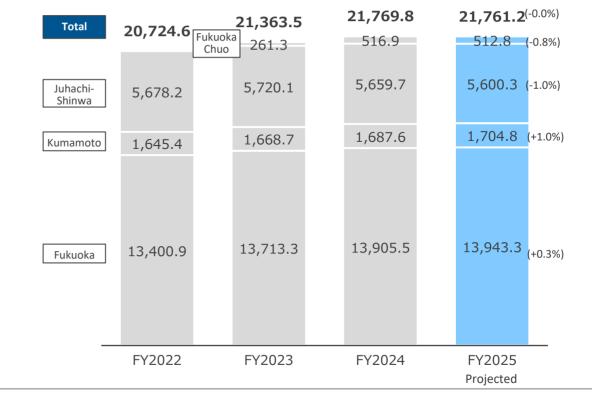
Average balance by bank (banks total)

(Unit: ¥ bil.)

Figures in parentheses are annual rates

Figures in parentheses are annual rates







# **Breakdown of Loans and Deposits & CDs by Type**

Assets and Liabilities, etc.

#### [Domestic] Balance of loans (portfolio by maturity / base rate)

Break	down (to	otal = 100%)						
			Sep. 2023	Mar. 2024	Sep. 2024	Mar. 2025	Sep. 2025	YoY chg.
	Short-term loans		29.6%	27.8%	31.0%	27.5%	29.5%	+2.0%
Banks total	Long-te	erm loans	70.4%	72.2%	69.0%	72.5%	70.5%	-2.0%
ks t	e Se	Short-term prime rate	50.7%	50.0%	53.5%	52.6%	55.3%	+2.7%
Ban	By base rate	Short-term money market rate	13.0%	14.2%	14.0%	15.5%	15.4%	-0.1%
	<u>8</u>	Fixed rate	36.2%	35.7%	32.5%	31.9%	29.3%	-2.6%
oka	Short-t	erm loans	23.4%	21.8%	27.1%	25.5%	27.4%	+1.9%
Bank of Fukuoka	Long-te	erm loans	76.6%	78.2%	72.9%	74.5%	72.6%	-1.9%
<u>F</u>	es.	Short-term prime rate	44.7%	44.4%	49.3%	49.7%	52.2%	+2.6%
٥ لا ٥	By base rate	Short-term money market rate	17.1%	18.7%	18.0%	19.3%	19.1%	-0.2%
	6	Fixed rate	38.2%	36.9%	32.7%	31.0%	28.7%	-2.3%
Kumamoto Bank	Short-t	erm loans	47.7%	47.0%	45.5%	36.8%	37.4%	+0.6%
o Bá	Long-te	erm loans	52.3%	53.0%	54.5%	63.2%	62.6%	-0.6%
not	e S	Short-term prime rate	74.1%	74.7%	75.2%	72.9%	74.5%	+1.7%
mar	By base rate	Short-term money market rate	2.9%	3.2%	3.3%	4.2%	4.4%	+0.1%
X u	<u>@</u>	Fixed rate	23.1%	22.2%	21.5%	22.9%	21.1%	-1.8%
e v	Short-t	erm loans	35.8%	34.4%	35.6%	30.1%	33.4%	+3.3%
Juhachi-Shinwa Bank	Long-te	erm loans	64.2%	65.6%	64.4%	69.9%	66.6%	-3.3%
hi-Sh Bank	Se	Short-term prime rate	53.6%	53.0%	55.4%	53.1%	56.5%	+3.4%
ıhac	By base rate	Short-term money market rate	7.9%	9.9%	10.0%	11.4%	11.5%	+0.2%
<u> </u>	á	Fixed rate	38.5%	37.2%	34.6%	35.6%	32.0%	-3.6%
0	Short-t	erm loans	-	12.9%	13.2%	14.0%	13.2%	-0.8%
S ~	Long-te	erm loans	-	87.1%	86.8%	86.0%	86.8%	+0.8%
oka C Bank	Se	Short-term prime rate	-	29.6%	31.5%	32.2%	35.2%	+3.1%
Fukuoka Chuo Bank	By base rate	Short-term money market rate	-	1.5%	1.3%	1.3%	0.9%	-0.5%
ш	á	Fixed rate		68.9%	67.2%	66.5%	63.9%	-2.6%

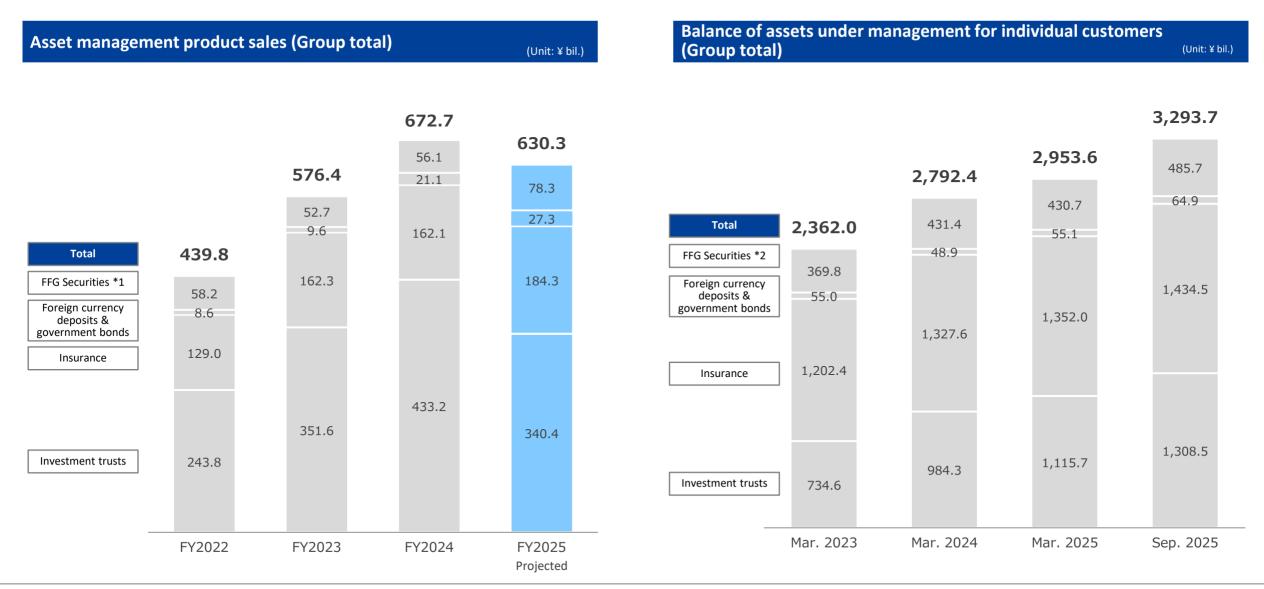
#### [Domestic] Balance of deposits, etc. (portfolio by liquidity / base rate)

Break	down (total = 100%)						
		Sep. 2023	Mar. 2024	Sep. 2024	Mar. 2025	Sep. 2025	YoY chg.
	Floating deposits	74.2%	76.3%	75.0%	77.0%	74.2%	-2.8%
Banks total	o/w Non-interest	11.9%	12.6%	12.3%	12.7%	11.3%	-1.4%
ks t	Time and savings deposits	22.4%	22.0%	22.2%	21.5%	22.6%	+1.0%
Ban	o/w Core deposits	15.8%	15.8%	15.3%	15.0%	15.4%	+0.3%
	CDs	3.4%	1.6%	2.9%	1.5%	3.2%	+1.7%
oka	Floating deposits	75.1%	78.1%	76.4%	78.5%	75.3%	-3.2%
Bank of Fukuoka	o/w Non-interest	12.2%	13.3%	13.1%	13.6%	12.1%	-1.5%
£	Time and savings deposits	21.0%	20.0%	20.4%	19.7%	20.8%	+1.1%
nko	o/w Core deposits	15.5%	14.9%	14.4%	14.1%	14.4%	+0.3%
Bal	CDs	3.8%	1.9%	3.2%	1.8%	3.9%	+2.1%
ank	Floating deposits	70.7%	72.5%	72.5%	73.6%	72.5%	-1.1%
Kumamoto Bank	o/w Non-interest	6.3%	6.5%	6.9%	6.4%	6.3%	-0.2%
not	Time and savings deposits	29.2%	27.4%	27.4%	26.4%	27.4%	+1.0%
mar	o/w Core deposits	22.3%	21.5%	20.6%	20.2%	20.2%	+0.0%
Ku	CDs	0.1%	0.1%	0.1%	0.0%	0.1%	+0.0%
- Va	Floating deposits	73.0%	75.7%	74.4%	76.5%	74.4%	-2.1%
hin	o/w Non-interest	12.6%	13.3%	12.1%	12.9%	10.9%	-2.0%
Juhachi-Shinwa Bank	Time and savings deposits	23.7%	22.8%	22.6%	22.1%	22.9%	+0.8%
hac	o/w Core deposits	14.5%	14.1%	13.6%	13.4%	13.8%	+0.4%
<u> </u>	CDs	3.4%	1.5%	2.9%	1.4%	2.7%	+1.3%
0	Floating deposits	-	48.0%	50.4%	48.7%	48.3%	-0.4%
Chu	o/w Non-interest	-	7.3%	12.1%	7.0%	11.0%	+4.0%
oka C Bank	Time and savings deposits	-	52.0%	47.4%	51.3%	48.5%	-2.8%
Fukuoka Chuo Bank	o/w Core deposits	-	44.3%	40.0%	42.3%	40.3%	-2.0%
	CDs	-	0.0%	2.2%	0.0%	3.2%	+3.2%



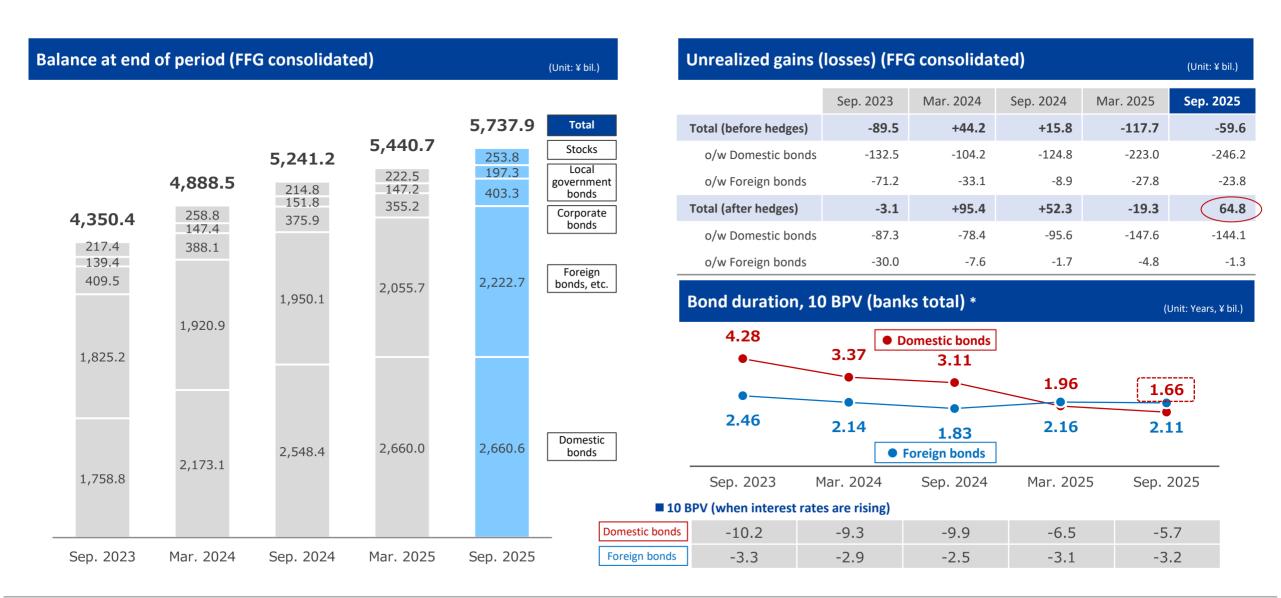
## **Asset Management Products**

Assets and Liabilities, etc.



<sup>\*1</sup> Total sales of investment trusts and bonds

### **Securities**

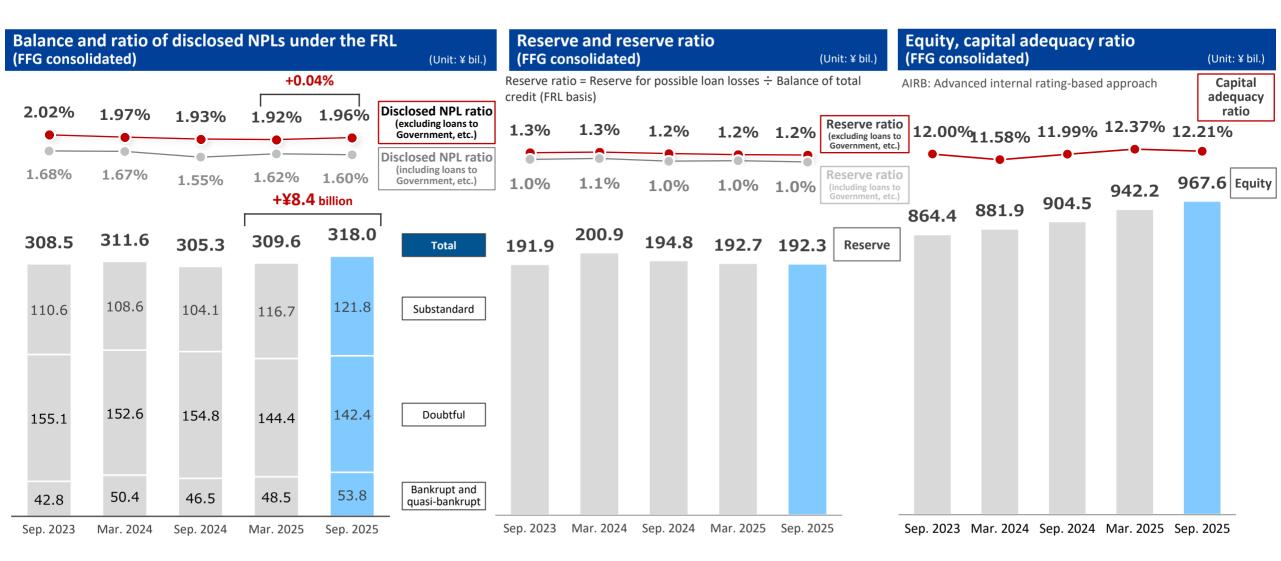


FFG Fukuoka Financial Group

NPLs Disclosed under the FRL, Reserve for Possible Loan Losses, Capital Adequacy

Financial Highlights (previously disclosed)

Assets and Liabilities, etc.

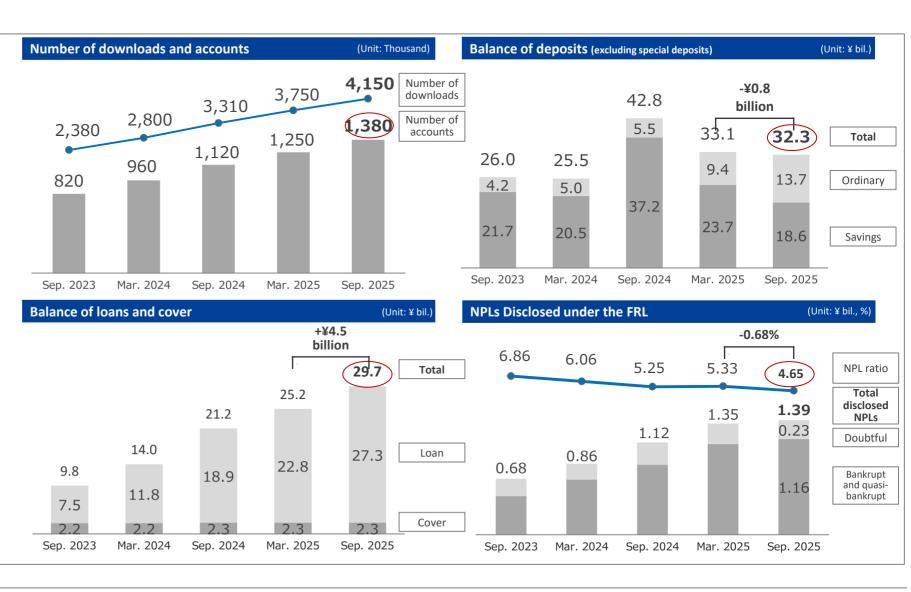


Financial Highlights (previously disclosed)

Minna Bank

# **Minna Bank**

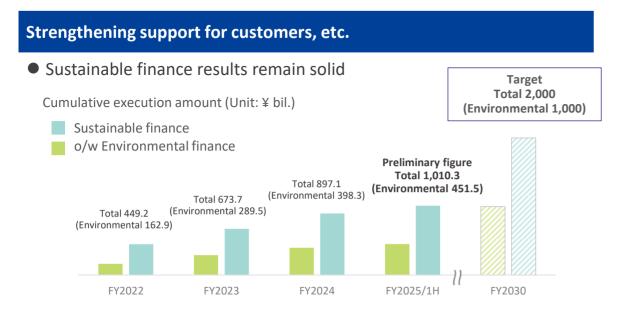
Profit & loss summary (related to Minna Banl			(Unit: ¥ bil.)
2025/1H results	2025/1H		2024/1H
		YoY chg.	,
Gross business profit	6.7	5.9	0.9
Net interest income	1.6	0.6	1.0
Interest on loans and discounts	1.6	0.6	1.0
Non-interest income (excl. gains (losses) on bonds	* 5.2	5.3	-0.1
Overhead expenses (-)	6.2	0.5	5.6
Core business profit	0.6	5.3	-4.8
Ordinary profit	-0.0	5.5	-5.5
Net income	-0.1	4.0	-4.1
Credit cost (-)	0.6	-0.2	0.8
	0.6	-0.2	0.8
(Reference)		-0.2	
Credit cost (-)  (Reference)  FY2025 earnings  projection	FY2025 projection	-0.2 YoY chg.	6.8 FY2024 results
(Reference) FY2025 earnings	FY2025		FY2024 results
(Reference)  FY2025 earnings  projection	FY2025 projection	YoY chg.	FY2024 results
(Reference)  FY2025 earnings projection  Net income	FY2025 projection * -5.0	YoY chg.  3.8  0.2	FY2024 results
(Reference)  FY2025 earnings projection  Net income  Credit cost (-)  * Including revenue from ex	FY2025 projection * -5.0	YoY chg.  3.8  0.2  ales	FY2024 results
(Reference)  FY2025 earnings projection  Net income  Credit cost (-)  * Including revenue from ex	FY2025 projection  * -5.0  1.7 ternal system s	YoY chg.  3.8  0.2  ales  ed	FY2024





# **Sustainability Initiatives & FFG's Human Capital Investment**

- Having positioned responding to climate change as a key strategic management issue, FFG is united in its efforts to transition to a decarbonized society.
- Actively promoting DE&I for individuals to exercise their full potential.



Formulation of transition plans	Currently participating in the Ministry of the Environment's FY2025 Program Supporting the Formulation of Transition Plans Toward a Decarbonized Society (for Regional Financial Institutions) < Fukuoka>
Release of new sustainability linked loan (SLL) products	Launched SSIndex-type and Certification-type linked loans from December 2025 <fukuoka, juhachi-shinwa="" kumamoto,=""></fukuoka,>
Investment in One Health Bonds	In May 2025, invested in sustainability bonds issued by Fukuoka Prefecture specializing in the promotion of "One Health" (first in Japan) <fukuoka></fukuoka>

#### **Promotion of DE&I**

Executive percentages

	FY2024 Results	As of Oct. 1, 2025 (FY2025 target)	Target
Percentage of women executives	21.0%	<b>22.1%</b> (22%)	FY2027 <b>25%</b>
Percentage of executives with diverse backgrounds (women +mid-career recruits)	28.1%	<b>29.9%</b> (29.5%)	FY2030 <b>35%</b>

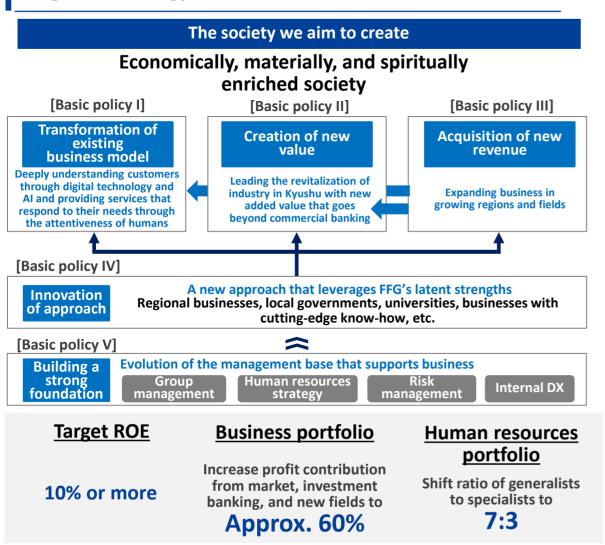
DE&I promotion measures in the 8th MTMP

		Initiatives
Promoting women's active participation		<ul> <li>Support for career development via mentoring programs</li> <li>Participation in external training and expansion of internal training</li> </ul>
pe	Mid-career recruits	<ul> <li>Post-hiring retention support (training/supporter programs)</li> </ul>
Expansion of scope	People with disabilities	<ul> <li>Establishment of the Inclusive Co-creation Team     Promoting internal understanding for the employment of people     with disabilities; support for hiring and workplace retention via     collaboration with educational institutions and support organizations</li> </ul>
Expar	LGBTQ+	<ul> <li>Promoting understanding via internal training</li> <li>Reviewing allowances/welfare programs and considering establishment of consultation desks</li> </ul>
	lerstanding/disse- ation, environment	<ul><li>Publication of DE&amp;I Report</li><li>Implementation of DE&amp;I promotion projects at the workplace level</li></ul>



# Long-Term Strategy, 8th Medium-Term Management Plan

#### Long-Term Strategy (FY2025-FY2034)



### 8th Medium-Term Management Plan (FY2025-FY2027)

8	Rth MTMP basic strategy	sustainable growth of existing businesses			
		<ul> <li>Transformation of existing business model</li> </ul>	Thoroughly pursue the enhancement of contact points with customers (quality/volume)		
	Basic policies	<ul> <li>Creation of new value (strengthening the investment banking business)</li> </ul>	Expand the foundation and lay the groundwork for strengthening and creating local industries		
	Shared with	<ul><li>Acquisition of new revenue</li></ul>	Expand business in growth fields and promote growth investment		
	Long- Term Strategy	N Innovation of approach	Actively promote business in cooperation with external parties		
	Strategy	Building a strong foundation	Build a management base that supports growth strategies		

Assumed yen policy interest rate: Unchanged at 0.5%	FY2027 target
ROE	<b>About 9.0%</b>
Consolidated net income	¥100 billion
Capital adequacy ratio	10% level

If policy interest rate is 0.75% from April 2026

Consolidated net income: Approx. +¥10 billion

#### Shareholder returns policy

Strive to steadily and sustainably increase and maintain dividends per share through profit growth (Dividend payout ratio: About 40%)



## **Definitions of Terms and Figures Used in This Document**

In cases where definitions are different from those listed below, details are stated on each page

FFG consolidated	Consolidated financial results of Fukuoka Financial Group
Banks total	Simple sum of the non-consolidated figures of the Bank of Fukuoka, the Kumamoto Bank, the Juhachi-Shinwa Bank and the  Fukuoka Chuo Bank (Note)
Group total	Banks total + FFG Securities
Related to Minna Bank	Total of Minna Bank and Zerobank Design Factory (ZDF)
Net income	Net income for the period (interim, quarter) for non-consolidated and banks combined
Consolidated net income	Net income for the period (interim, quarter) attributable to owners of the parent
Loans to Government, etc.	Total of loans to Government and Bank of Fukuoka loans to FFG
FY2025 projected	Figures announced in the Financial Digest of November 10, 2025

#### Note: About the figures of the Fukuoka Chuo Bank

- Business integration between the Company and the Fukuoka Chuo Bank took effect on October 1, 2023.
- Regarding the Fukuoka Chuo Bank, profit (loss) figures since the second half of FY2023 (six months) and balance figures since the business integration have been consolidated and combined after making necessary adjustments. Figures before the end of September 2023 do not include figures for the Fukuoka Chuo Bank.



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