— To be your Bank of choice—

# **Financial Highlights**

First Quarter of FY2022

August 2022



### **Profit & Loss Summary**

(\* Figures rounded to nearest unit)

#### Profit & loss (3 banks total)

		3 banks non- consolidated total		Bank of Fukuoka (non-consolidated)		Kumamoto Bank (non-consolidated)		Juhachi-Shinwa Bank (non-consolidated)			
	[FY projected]	22/1Q	YoY chg.	22/1Q	YoY chg.	22/1Q	YoY chg.	22/1Q	YoY chg.		
Gro	oss business profit	57.2	4.2	39.6	4.4	5.0	0.2	12.6	-0.4		
	Net interest income	48.9	2.6	32.7	2.4	4.7	0.2	11.5	-0.1		
	Domestic	44.1	1.2	28.8	1.3	4.7	0.2	10.6	-0.4		
	International	4.8	1.4	3.9	1.1	0.0	0.0	0.9	0.3		
	Non-interest income	8.2	1.6	6.9	2.0	0.3	-0.1	1.0	-0.3		
	Net fees and commissions	6.3	0.1	4.6	-0.0	0.3	-0.0	1.4	0.1		
	Specified trading income + other income (excl. bonds)	1.8	1.4	1.8	1.4	0.0	-0.0	-0.0	-0.1		
	Bond-related income	0.2	0.2	0.6	0.6	_	-0.0	-0.4	-0.4		
Ex	penses (-)	28.4	-1.5	16.8	-0.2	3.2	-0.1	8.4	-1.2		
Re	al net business profit	28.8	5.7	22.8	4.6	1.8	0.3	4.1	0.8		
Ge	neral reserve for possible loan losses (-)	-0.3	-0.3	0.2	-0.2	-0.1	-0.1	_	_		
Bu	siness profit	29.1	6.0	22.6	4.4	1.9	0.4	4.1	0.8		
Со	re net business profit 【100.0】	28.6	5.6	22.3	4.0	1.8	0.3	4.5	1.2		
No	n-recurring gains (losses)	- 1.1	-3.1	-1.5	-3.6	-0.3	-0.2	1.1	1.1		
Ord	dinary profit [99.7]	27.9	3.0	21.1	0.8	1.6	0.2	5.2	1.9		
Ex	traordinary gains (losses)	-0.1	0.0	-0.0	0.1	-0.0	0.0	-0.1	-0.0		
Inc	ome (loss) before income taxes	27.9	3.0	21.1	0.9	1.6	0.2	5.1	1.9		
Inc	ome taxes (-)	7.4	0.4	5.9	0.1	0.4	0.1	1.2	0.3		
Ne	t income 【72.7】	20.5	2.6	15.3	0.8	1.2	0.1	4.0	1.6		
Cre	edit cost (-) [6.0]	0.5	2.1	1.6	3.2	0.1	0.1	-1.2	-1.2		

#### Profit & loss (FFG consolidated)

	22/1Q	YoY chg.
Gross business profit	61.1	4.4
Real net business profit	25.7	4.8
Core net business profit	25.8	4.9
Ordinary profit [83.0]	24.3	2.4
Consolidated net income * [57.0]	17.0	1.8

<sup>\*</sup> Refers to net income attributable to owners of the parent.

Consolidation

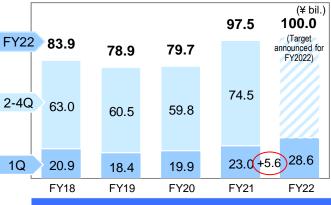
FFG n
Adjust
Subside
Other
Consol

	22/1Q	YoY chg.
FFG non-consolidated	-2.0	-0.1
Adjustment related to Minna Bank	- 1.6	-0.6
Subsidiary gains (losses)	1.1	0.1
Other consolidation adjustments	-1.0	-0.1
Consolidation adjustment	-3.4	-0.7

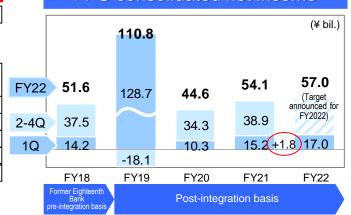
#### Core net business profit increased 5.6 billion yen year-on-year due in part to an increase in net interest income and a decrease in expenses (Progress on FY2022 projection: 28.6%)

 Consolidated net income increased 1.8 billion yen year-on-year due in part to an increase in core net business profit, despite an increase in credit cost (Progress on FY2022 projection: 29.9%)

#### Core net business profit (3 banks total)

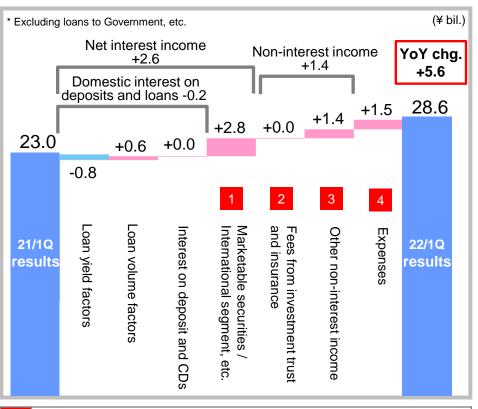


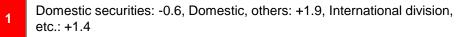
#### FFG consolidated net income



### **Core Net Business Profit**

# Core net business profit, year-on-year change





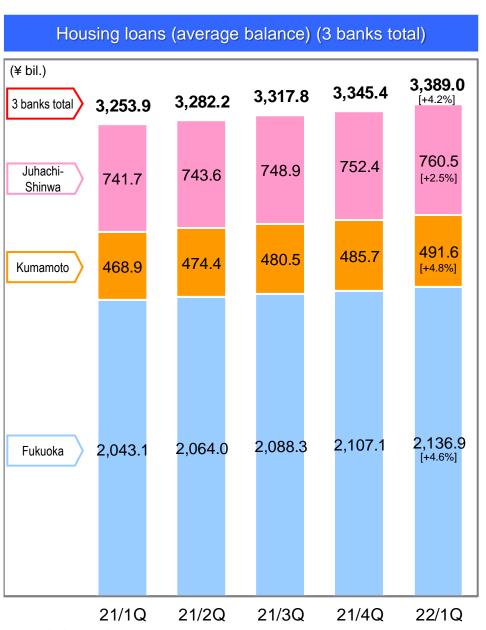
- 2 Investment trust: -0.3, Insurance: +0.3
- Corporate-related fees: +0.2, Gains (losses) on foreign exchange derivatives: +1.4, etc.
- 4 Personnel Expenses: +0.4, Non-personnel expenses: +0.9, Taxes: +0.2

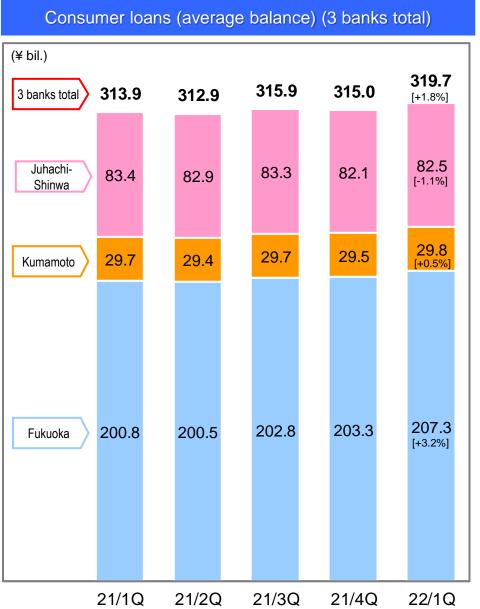


# **Total Loans**

													1
	Total loan	s (average	balance) (3	3 banks tota	al)		(¥ bil.)	21/1Q	21/2Q	21/3Q	21/4Q	22/1Q	
(¥ bil.)			*	Including loans to	Government, etc	c.	Total loans (average	11,220.9	11,146.8	11,172.7	11,511.5	11,640.0	]
Annual rate	2.8% (4.9%)	-1.8%	-0.9%	-0.5%	-1.0%	g	balance) Annual rate	1.4%	-1.7%	0.1%	3.3%	3.7%	Annual rate
(Excluding loans to Government, etc.)	(1.575)	(3.4%)	(3.6%)	(2.8%)	(0.8%)	of Fukuoka	Retail	2,354.9	2,373.4	2,400.0	2,418.1	2,448.1	4.0%
	/				•	of Fu	SMEs	4,460.3	4,493.6	4,534.8	4,603.0	4,612.4	3.4%
3 banks total	17,157.2	16,995.6	16,926.7	16,990.3	16,978.0	Bank	Large-sized enterprises	1,546.4	1,531.8	1,528.1	1,550.0	1,554.7	0.5%
International	794.2	784.5	790.2	768.0	678.9	Δ.	Government institutions	2,080.1	1,982.0	1,938.7	2,194.3	2,369.8	13.9%
			730.2		[-14.5%]		International	779.0	765.7	771.0	745.9	654.7	-16.0%
Government institutions	4,296.9		0.040.4	3,906.0	3,947.7		Total loans (average	1,847.8	1,881.9	1,823.7	1,817.8	1,896.8	]
(including to Government)	4,296.9	4,112.1	3,949.4	3,900.0	[-8.1%]	~	balance) Annual rate	9.3%	8.5%	5.2%	-1.2%	2.7%	Annual rate
						Bank	Retail	524.6	529.9	536.3	540.7	546.8	4.2%
Large-sized	2,004.7	1,981.1	1,976.9	2,002.2	2,002.9	Kumamoto	SMEs	627.6	623.3	635.0	636.8	631.2	0.6%
enterprises	2,004.7	1,001.1	,		[-0.1%]	nmai	Large-sized enterprises	60.4	59.4	58.9	58.8	56.2	-7.0%
						<b>×</b>	Government institutions	635.0	669.1	593.4	581.4	662.5	4.3%
							International	-	-	-	-	-	-
SMEs	6,322.5	6,353.2	6,406.0	6,485.0	6,475.6		Total loans (average	40885	3,966.8	3,930.2	3,660.8	3,441.2	]
					[+2.4%]	Bank	balance) Annual rate	4.0%	-6.4%	-6.3%	-10.8%	-15.8%	Annual rate
							Retail	8591	861.0	867.6	870.0	877.7	2.2%
						Shin	SMEs	12345	1,236.2	1,236.1	1,245.1	1,232.0	-0.2%
		3,738.7 3,764.5 3,				Juhachi-Shinwa	Large-sized enterprises	3978	389.8	389.8	393.2	391.9	-1.5%
Retail	3,738.7		3,804.0	3,828.9	3,872.7 [+3.6%]	Juh	Government institutions	15817	1,460.9	1,417.3	1,130.2	915.3	-42.1%
					[]		International	152	18.8	19.2	22.1	24.1	58.6%
	21/1Q	21/2Q	21/3Q	21/4Q	22/1Q	Figures	in square brackets [] are a	nnualized l	by sector				3

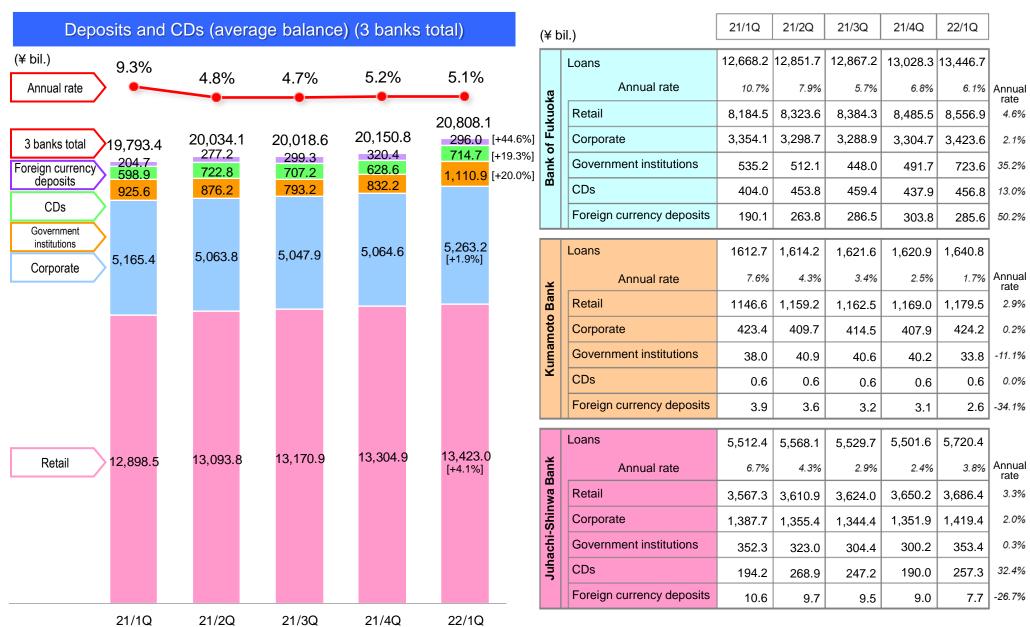
### **Retail Loans**





### Deposits + CDs

FFG) Fukuoka Financial Group



0.85

-2bp

0.00

0bp

0.85

-2bp

0.90

0bp

0.00

0bp

0.90

0db

0.87

5bp

0.00

0bp

0.87

5bp

22/1Q

0.83

-2bp

0.00

0bp

0.83

-2bp

0.86

-4bp

0.00

0bp

0.86

-4bp

0.92

5bp

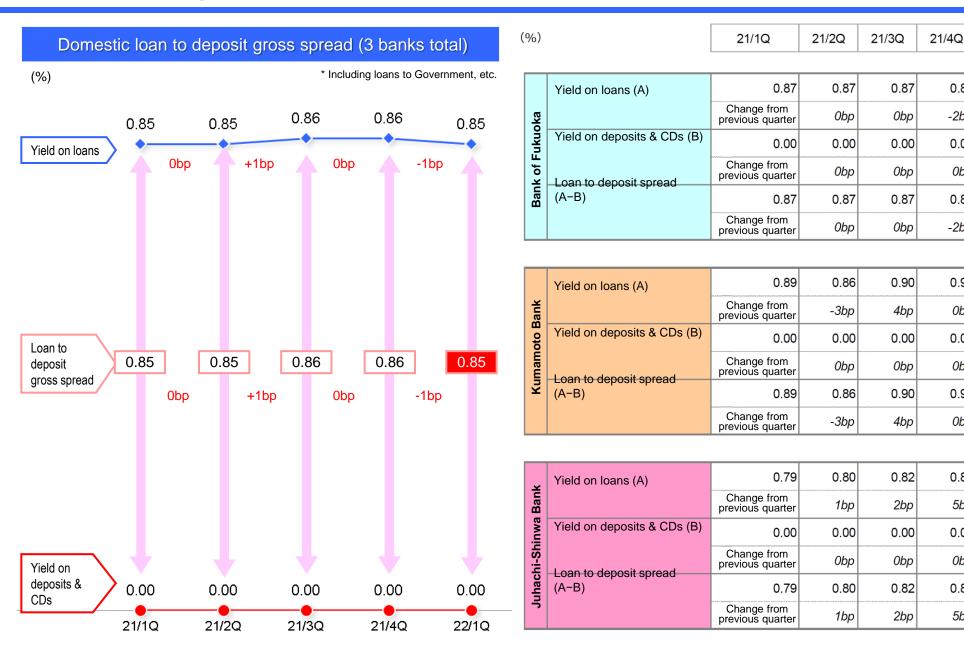
0.00

0bp

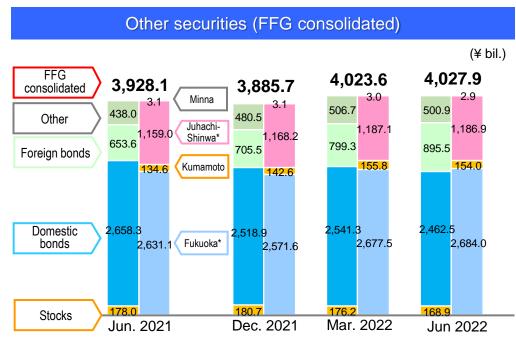
0.92

5bp

### **Yield and Spread**

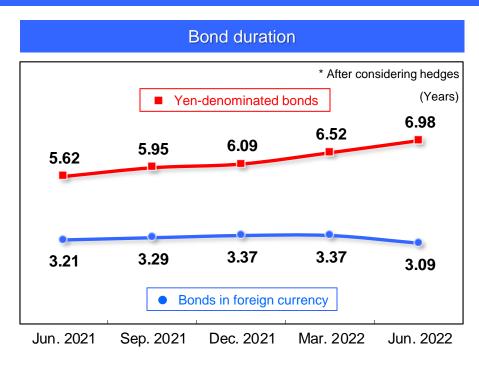


### **Securities**



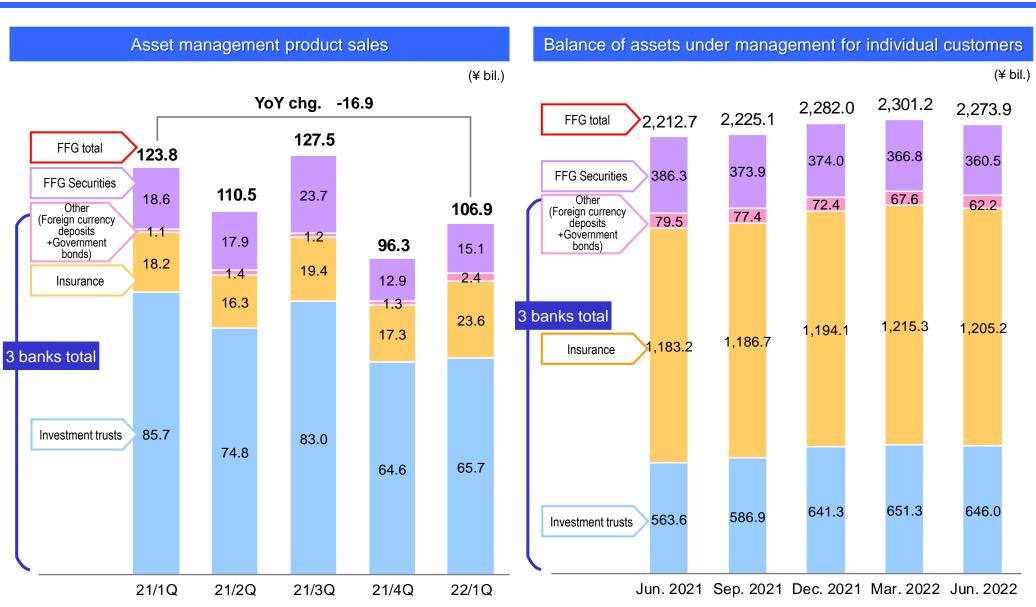
Consolidated basis, however, Juhachi-Shinwa is nonconsolidated from end of March 2022

Unrealized gains (losses) on other securities (FFG consolidated)								
(¥ bil.)	Jun. 2021	Sep. 2021	Mar. 2022	Jun. 2022				
Stocks	83.9	86.8	78.8	71.4				
Domestic bonds	29.0	30.6	-13.1	-49.4				
Foreign bonds	18.6	17.5	-14.4	-44.3				
Other	33.1	31.0	18.6	-5.7				
Total	164.7	166.0	69.9	-28.2				



Gains (losses) on securities (3 banks total)										
(¥ bil.)	21/1Q	21/2Q	21/3Q	21/4Q	22/1Q					
Stocks	0.6	4.3	0.5	-0.2	0.0					
Bonds	0.0	-3.3	0.7	-5.4	2.0					
Total	0.6	1.0	1.2	-5.6	2.0					

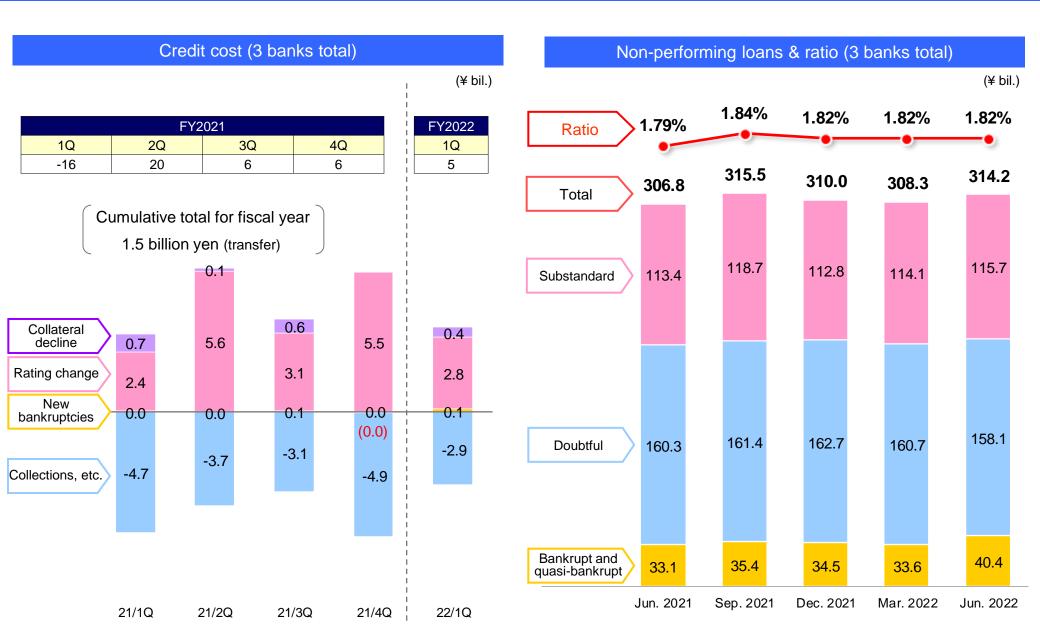
# **Asset Management Products**



<sup>\*</sup> Figures for FFG Securities are the total sales of investment trusts and bonds

<sup>\*</sup> Figures for FFG Securities are the total balance of individual investment trusts, stocks and bonds

### **Credit Cost & NPL**



## To be your Bank of choice



All or part of the matters contained in this document may be amended or changed without notice. Regarding statements about future earnings contained in this document, it should be noted that actual results could vary with respect to forecasts or targets as a consequence of changes in the business environment or other factors.

Please note that this document may not be transcribed or reproduced, or transmitted to a third party, in whole or in part, without the consent of the Company.